



WHOLESALE & MANUFACTURE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Fencing	5886	Well established business with all processes functioning methodically. The factory is systemised and work flow is smooth. It takes years to build a business to this size and operation. Here is an opportunity to pick up a business for yourself or your family that offers a high cash-flow with very low to nil debtors. Bring your wonderful skills to this successful business and take it to another level.	\$299,166	FY 2015/16	\$550,000
Manufacture	5867	Long established, profitable steel manufacturing business currently run by an administrative owner working 20 hours per week. This unique opportunity would suit either a hands-on engineer or metal working professional or an administrative owner with business acumen, current administrative owner works a 20-hour week in the business. Long established and well known in the area. QA systems in place. Proprietary products plus general fabrication. Broad, state-wide client base. Experienced, loyal staff. Well-equipped premises with a gantry crane. With a long history of involvement in many major projects across WA the business is in a prime position to take advantage of any upturn in the civil construction and mining sectors.	\$223,806	FY 2015/16	\$425,000
Hydraulic Equipment	5860	Importer and supplier of engineering and industrial parts and consumables. Products comprise seals, hydraulics and plastic products.	\$114,358	FY 2015/16	\$272,000
Food	5854	Well-known and highly regarded commercial bakery/patisserie that has been established since 1987 (29 years). State of the art food manufacturing facilities with excellent systems, processes and an experienced workforce in place. Selling well below its replacement cost, this is a once in a lifetime opportunity for a like business or experienced operator to acquire, turn it around and profit.	-\$899,654	FY 2015/16	\$2,700,000
U/O Manufacture	5847	Owned over 20 years - Long term proven history. Owner retiring. Highly profitable - Average \$477,000 PA (FY 2014-16). One of WA's largest suppliers. Preferred supplier to Department of Education. Preferred supplier to Perth and WA country and local governments. Huge range of in demand products.	\$477,220	pa avg (3 yrs) 2014-2016	\$1,200,000
Wholesale	5833	Perth based, office in Melbourne. High margins. Exclusive trademarks. Supplies distributors & suppliers to building industry. Large growing range with excellent branding.	\$1,242,552	pa avg (3 yrs) 2014-2016	\$3,200,000
Nursery	5781	Ultimate lifestyle, recession and internet sales proof business. 37 years of great history. 2 very lovely modern homes nestled very separate on 5 picturesque acres. 45 minutes from Perth and 5 minutes from beach. Easily learned production of Australian native plants required for local councils, main roads, nurseries, housing estates, revegetation of coastal and mining areas and the landscaping industry. Excellent plant and equipment includes large sheds and 3 high quality water bores. Suit 1 or 2 families. Owners will give smooth business transition with one owner willing to stay on from 6-12 months if required. Business \$450,000 and Freehold \$1,700,000.	\$233,465	FY 2015/16	\$2,150,000
Agriculture	5768	WA's premier Truffle grower and exporter. Unique opportunity to acquire WA's and perhaps Australia's premier truffle growing and exporting operation. The offering includes two freehold properties, a 14-acre state of the art nursery, 105 acre farm with a 25 acre truffiere and scope to plant a further 40 acres. Very experienced GM who will stay on and ongoing support from the vendors. Due to huge demand for Truffles in Europe, Asia and the USA, the diminishing harvests from European truffieres and the fact that the Australian harvest is counter-cyclic this is a very rare opportunity to be part of this exciting industry. For Sale by Expressions of Interest from \$7 million inclusive.	Contact Broker for Details		\$7,000,000
Manufacture	5753	Rare business and freehold opportunity. Supplies to buildings and construction industry in WA. Average net profit last 3 years over \$2mil PA. Long term history. Proven management. Diverse product range. Business \$6,500,000 including plant and stock. Property \$2,850,000. Total investment \$9,350,000. CONFIDENTIAL - Please contact Dennis Brede on 0418 520 089 or email dbrede@buyabusiness.com.au for details	\$2,058,719	pa avg (3 yrs) 2013-2015	\$9,350,000

SERVICE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Dry Cleaner	5892	Long established and profitable. One owner for 30 years. First time on the market. Staple in the community - known to the surrounding suburban areas for consistent quality and the best service. Solid and loyal customer base. Multiple income streams. Excellent location on a main thoroughfare and has high visibility and easy access from busy Read Street. Seller is willing to either Lease the premises on very favourable terms or you can purchase the Freehold property.	\$119,638	FY 2015/16	\$180,000
Transport	5887	Operating since 1968 (48 years) under same ownership (the business founder). First company nationally accredited as Premium Repairer for National Transport Insurance, Australia's number one truck insurer. Recognised as Western Australia's largest and most trusted heavy vehicle repairer. Solid Trading History, with consistent sales and profitability since inception. The business employs a significant amount of long term staff with a vast amount of industry experience. Revenue obtained from a diverse amount of customers, spread over a number of industries including various government sectors. Spacious purpose built business premises, with a fully equipped workshop capable of handling any size job, including 4 overhead travelling cranes. Scope to grow by broadening the product range in spare parts.	\$1,609,529	FY 2015/16	\$3,950,000



SERVICE BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Service	5889	New business launched in May 2016. Fantastic western suburbs and near CBD location. Attained exponential growth and media attention since opening in early 2016. Huge and loyal customer database - over 1000 clients. Phenomenal sales figures with high profit margins. Opportunity to expand into nationwide franchise. Rewarding business with unlimited potential. Day time hours only, the nights are yours! Sophisticated website allowing online bookings. Great online reputation and customer reviews. Franchise rights for WA and can be expanded Australia wide with First Right of Refusal for rest of Australia.	Contact Broker for Details		\$425,000
Repairs	5878	Long Established Irrigation Repair Business. Established for 18 years in the Victoria Park area. Presently Earns 200K+ for owner. Areas Serviced: Fremantle to Willetton & Belmont Area. Domestic and Commercial work. Extremely busy during summer. Operates 5 days a week from 7 am until 4 pm Monday to Friday. Can be operated from home. Easy to learn, full training will be provided. Low debtors. Low creditors. Low stock.	\$174,024	FY 2015/16	\$220,000
Automotive	5876	Large panel shop. Well located in northern coastal town. Insurance. Private Work. Vehicle Restoration, 4x4 Body Modifications. Excellent reputation. Very little competition. Strong consistent profit. The business needs to progress to the next level to cope with incoming work that is currently being put off/turned away. This will give a new owner the chance to double the present business very quickly and easily.	\$283,874	FY 2015/16	\$250,000
Service	5873	Highly regarded conveyor belt services business, catering to most of the major mining companies in Western Australia, including providing Labour Hire to other conveyor service operators. A skilled and competent workforce is in place (50 years + experience), with current owner willing to remain working in the business for an extended period of time or to retain a minority shareholding. Consistent trading figures with a high level of profit. An ideal bolt on, for an existing conveyor manufacturing or services company.	\$338,594	FY 2015/16	\$790,000
Equipment	5872	Highly profitable lifestyle business with 28 years solid trading history. Annual Sales of \$2.5M. Annual Profit of \$480K +. Largest Operator in Australia. Retail / Wholesale / Hire Equipment. Loyal Expanding Customer Base. Growing Lifestyle Choice Industry. Convenient Operating Hours. Highly Recommended opportunity.	\$486,981	FY 2015/16	\$985,000
Hire	5863	Dry hire of essential in-demand equipment. Regular monthly income of around \$25,000pm, 5 day/week and scope for expansion make this a very attractive proposition. This very unique forklift hire and sales business ticks all the boxes; Prime industrial location on very attractive rental terms; No staff; Substantial rental income; Hire contracts in place, primed for growth and expansion. A great opportunity for an astute buyer looking for solid regular income with scope to grow and expand.	\$223,075	FY 2015/16	\$550,000
Service	5862	A company's truck fleet is their billboard and maintaining this image is essential for repeat business. A truck washing system can be effective at: Maintaining spotless image presentation, delaying corrosion, removing plant material and bugs, avoiding soil and debris build-up on mechanical components, avoiding scratches and scuffing by keeping paint and metal finishes clean, removing contaminants. If you're an enthusiastic go-getter the truck world is waiting for you! A vehicle, trailer and all equipment is included in the sale and with an established client base you're ready to go from day one.	\$90,171	FY 2015/16	\$150,000
Contracting	5857	Long known service based in East Fremantle. Operates within 10kms from home-base. Receives automatic business referral work from East Fremantle Council. All phases of tree lopping, removal, palm tidy and storm damage. Tree removal for power line clearance.	\$283,839	p/a	\$395,000
U/O Training	5852	Australia-wide online training in alcohol and food safety handling. Fully registered and accredited training company. Major corporate clients around Australia. Perth based with 90% income from eastern states - 10% from WA. Constant demand for services due to industry growth and staff turnover. Owner available. Sophisticated IT with website marketing. Audited in November 2015 and approved for 7 yrs (very high rating by ASQA).	\$375,360	p/a	\$1,050,000
Signage	5844	This well established and much respected Northern Suburbs Signage and Large Format Printing, 5 day - business, is seeking a new owner to further grow the business. Current owner retiring and keen to pass on the baton! Great NOR location in growing commercial area. Strong consolidating annual sales figures with many recurring customers. Excellent training on handover available. Strong presence in outdoor, car signage and promotional printing. Considerable growth opportunities. No industry experience necessary. Small but personal and flexible business suiting a relaxed lifestyle. Privately owned.	\$124,218	FY 2015/16	\$195,000
Training	5835	Local training provider for the transport, mining and construction industries in the Pilbara region of Western Australia, covering Newman, Tom Price and Karratha. Delivering nationally recognised courses, heavy vehicle driver training and assessing as well as Verification of Competencies (VOC). Family owned and operated. Clientele consists of BHP Billiton Iron Ore, Rio Tinto, NRW, Local Councils, Employment Agencies, Linfox and private persons. Being local gives them a great advantage over industry colleagues. Business has two mobile training rooms.	\$326,669	FY 2015/16	\$620,000
Tyre Retailer	5825	This exceptionally lucrative business was established by the present owner over 25 years ago and currently has the best reputation throughout the South West for quality product, pricing and gilt edge service. 60% of managerial tasks are handled by a very competent business manager with 20 years' industry experience making it easy to run from an owner operator perspective along with 7 other long time loyal, dependable and reliable staff. Large stand out premises with modern showroom/reception and offices, it has a well fitted out large workshop with generous mezzanine storage. Owner will grant a new property lease to mutual satisfaction. Long established "Rolls Royce" business with a strong history of high profit and good CASH flow in an essential service/retail industry.	\$570,741	FY 2015/16	\$1,660,000



SERVICE BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Service	5820	A superb mobile truck washing business based North WA High Profits-Low Overheads-Easy to learn. Pay back your investment in less than one year. This "Be your own boss and work for yourself" business ticks all boxes: Huge expansion potential. Pick and choose the days you want to work. Low overheads. Full training provided. Low creditors. Low stock. Positive cash flow. State of the art equipment. If you are a hard-working life style loving individual. This one is for you! What's more: No premises required. Price includes \$73,400 worth of P&E. Truck washing is an essential service to the transport Industry. Maintaining a clean fleet is important to the transport company's image - a clean truck fleet speaks volumes towards retaining the transport contract. Owner returning home in Queensland.	\$221,219	FY 2015/16	\$195,000
Fitness	5818	Large modern 24-hour gymnasium in prominent position adjacent main road. Current and future growth prospects. Excellent and latest gymnasium equipment. Currently operated under management. Growing membership (currently 1100). Strong recurring income via direct debit membership agreement. Minimal staff for such a large income stream.	\$288,796	FY 2015/16	\$850,000
Fitness	5817	Large modern 24-hour gymnasiums in prominent positions. Current and future growth prospects. Excellent and latest gymnasium equipment. Operated under management with minimal owner involvement. Growing membership (currently 2950). Strong recurring income via direct debit membership agreement. Minimal staff for such a large income stream. Sale price includes Trademark.	\$882,287	FY 2015/16	\$1,570,000
Security	5812	Growth industry. Long established. Award Winning. Major business name. Diverse client base. Spread of sales and industry sector covered. Supplies services such as - uniformed guards, mobile patrols, crowd control, recognised industry training division, alarm response and camera systems.	\$760,441	pa avg 2014 & 2015	\$2,400,000
Hairdressing	5775	GMO proudly launches for sale this under management top performing, South of the River Hairdressing Salon. Located in a coveted retail precinct and boasting a 28-year history, it offers a very solid business foundation for a new enthusiastic owner. Current owners are not hairdressers; they work approximately 4 hours per week on the business and not in it. Business operations IT and systems have been setup for remote access and can be coordinated from home and does not require Owner to attend the business. Top location on waterfront spot. Excellent systems & stable workforce. Strong base of loyal clients. Handover training by owner	\$310,000	9 Months Annualised	\$645,000
Industrial Company	5761	Industrial Service Business - Under Management. Established over 50 years. Has General/Manager - Retiring owner works part-time. Three divisions servicing different industry sectors. Long term history with major clients in W.A.	\$628,343	pa avg (3 yrs) 2013-2015	\$1,980,000
Installation	5751	Long established, reputable business supplying and installing products to the housing industry. Products are related to security, waste management and communications, among other requirements. This business has had two owners since 1982 with the current owner since 2005 and is well the WA agent/ distributor for a major industry brand.	\$235,950	2015/16	\$650,000
Bus & Coach Services	5612	Can you see yourself living an idyllic Broome lifestyle, only working 4 hours per day for only 197 days of the year knowing that a Government backed indexed contract is going to deposit funds into your account every second Thursday? If so then this could be the business opportunity for you. Secure income, fantastic location, long term contract and short working hours all add up to a wonderful opportunity	Contact Broker for Details		\$450,361

HOSPITALITY & ACCOMMODATION BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Cafe	5894	Owners have established a terrifically popular coffee café close to the city and in the heart of Leederville business district. Atmosphere cleverly crafted to allow patrons to sit down and have a really great coffee, meet friends, lunch with and relax in the stunning space. Very busy and recognised as a great place to meet. Run smoothly by well trained, friendly and reliable staff. Food offerings are great breakfast and simple lunches, easy to prepare and present. Location is excellent: highly visible from its street location and its proximity to a great mix of residential and commercial units. A great opportunity to own your own business and the freedom of independence in a growth industry.	\$173,042	FY 2015/16	\$650,000
Freehold	5893	The owners of the property portfolio operate their business on site by letting the various accommodation apartments on both a long and short term basis. Financial details are provided within this information memorandum which indicate the healthy holding income for what are predominantly redevelopment properties. Prime redevelopment opportunity. First time offered in 23 years. 64 apartments contained within 9 freehold properties, owners retiring. South Perth riverside location comprising 64 apartments, within 3km of the Perth CBD. Serviced apartments and residential rental income averaging \$1,419,224 per annum turnover over the past 5 years. Healthy net profit represents great holding income for eventual redevelopment. Opportunity to grow existing business. Asking price \$24,000,000 as a going concern.	\$787,288	pa avg (5 yrs)	\$24,000,000



HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Resort Management Rights	5890	Buyers approved of by the Council of Strata Owners, have the opportunity to be awarded a new 5 + 5 Management Rights Agreement of this attractive, 4.5 star rated, beachside, 20 villa resort in one of WA's favourite holidays towns. Operators live onsite in their modern 2 bedrooms: 2-bathroom villa, with office/reception. Resort also includes tennis court and swimming pool. Outstanding lifestyle opportunity!	\$271,261	FY 2015/16	\$850,000
Restaurant	5882	Hugely popular and busy CBD shopping centre location. Currently run under management. Great customer reputation with lengthy sales history, established 33 years. No Direct Competition. No Industry experience needed. Turnover in excess of \$1 million (FY2015/16). Policies and procedures already in place. Loyal and friendly team of staff. Growth opportunities and potential Franchising opportunities. Elizabeth Quay a new attraction. Good lease with options. New and planned apartment blocks in Perth CBD.	\$224,585	FY 2015/16	\$795,000
Tavern	5871	Very attractive and sophisticated tavern/bar with separate bottle shop in the middle of the main street of one of WA's favourite tourist towns. Rent of only 5.5% of sales and wages of only 21% of sales. Long lease and high tangible asset base in plant & fitout.	\$409,612	FY 2015/16	\$1,150,000
Restaurant	5870	A rare offering to settle into an exceptionally well appointed Bar & Restaurant in the heart of the CBD for a fraction of set-up cost. Phenomenal location in the heart of busy Perth City precinct. Award Winning Restaurant and Iconic Small Bar. Flexibility of dual license. Recently completed expensive & sophisticated refurbishment. Lease tenure til 2025. Huge social media following >10,000 (Facebook). Available at a fraction of replacement cost. History of super-profits.	\$51,139	Dec 2015 - June 2016	\$295,000
Cafe	5869	Legendary cafe located on buzzing main road, pumping out great coffee and eats to thousands of people in local offices, TAFE and retailers. Coffee and kitchen ready to go. Crazy cool fit out with cozy alfresco. Serious coffee sales @ 40kg a week. Low overheads and staff requirements. Daytimes only; the nights are yours. Great rep with local crowd (8 years running). No brainer for owner/barista to get started now.	\$81,864	FY 2015/16	\$129,000
Bar	5861	Small bar license (120 pax). Exciting location upstairs in grandeur room oozing of character. Catering for young professionals. Currently food offerings are Asian influenced but this venue offers unlimited potential to be re-branded and renamed. A very low entry level. Rare opportunity to own your own small bar. Currently run with 3 taps - 1 owned by Asha, Tiger and the other is open. License allows limited live music - background music only. Saturday nights they occasionally do live music.	\$38,141	FY 2015/16	\$149,000
Tourist Park	5859	Hard to obtain freehold tourist park/holiday retreat. Located on one of WA's most desirable Ecotourism locations. A beautifully setup holiday retreat built on 14.1537ha (35 acres) of land. Substantial infrastructure. All buildings constructed out of modern and low maintenance materials. Current owners who are in their 70's, are now retiring after 20 extremely successful years in this business. Turnover has been very consistent over many years, together with a high level of profitability. The combination of: its location, lifestyle, high calibre of guests, coupled with the level of profit generated, makes this one of the best acquisitions of this nature presently on the market.	\$265,102	FY 2015/16	\$1,590,000
U/O Cafe	5853	New casual dining restaurant proving to be so popular. Stunning new fitout and almost new state of the art equipment. Liquor license in place. Long strong lease in place.	\$310,615	FY 2015	\$1,200,000
Cafe	5848	Very quick grab and go espresso bar. Small offering of food. Seating for 10-12 people inside and an outdoor area for 10. Rustic, homely atmosphere.	\$75,372	FY 2015/16	\$145,000
Cafe	5830	Highly successful site for 20 years. Prominent location on busy street. New 5 + 5-year lease with commencing rent of \$75,000 Per Annum. Seats 130 inside plus 28 outside (alfresco under cover).	\$133,679	FY 2015/16	\$187,000
Tavern	5828	Tavern Restaurant offering south American style dining and international beverages on Adelaide Terrace (CBD). Services surrounding offices and apartment complexes. Casual but sophisticated venue with high value presentation.	\$271,274	FY 2015/16	
Cafe	5827	If you passionate about coffee and passionate about lifestyle, then this wonderful business is perfect! Located in the busy CBD this is without doubt one of the busiest coffee shops in Perth and it's a five-day week, what a luxury! Fantastic presentation with large windows and an attractive setting. Seating is inside and outside with lovely umbrellas. With the surrounding offices and plenty of foot traffic coffee sales are strong. Food offerings are simple, easy to prepare and present (no cooking). Great systems have been established, the staff complement is stable and the business functions smoothly. With a secure CBD tenancy, strong coffee sales, excellent profits this is an opportunity of a lifetime. Own a great business, and enjoy a balanced lifestyle.	\$291,105	FY 2015/16	\$850,000
U/O Cafe	5806	This delightful casual dining and coffee place is full of so many positives: Well located in the growing Northern Suburbs this is a superb café/restaurant with a relaxed atmosphere. The fitout is first class and equipment is new or nearly new. The menu is modern and caters to all tastes. A full Restaurant Liquor in in place. Currently run under management this business will do very well in an owner operator scenario. A long lease is in place and competition is limited. With a few simple tweaks the opportunities for growth are real and many. Don't miss this opportunity to own an established, well located, licensed, casual dining business which has remarkable opportunity for growth.	\$74,602	2016 (9 mths)	\$400,000
U/O Cafe	5802	Small cafe doing big numbers of coffee - currently 75% coffee and 25% food with growth potential. Would suit the first-time buyer or coffee lover as it is a great opportunity to get into the industry at this lower level price.	\$60,386	Dec 2015 - June 2016	\$99,000



HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Tavern	5799	Well-presented tavern in strong growth location. All facilities in place just needing hands on type of operators to take to high levels that this tavern has in enjoyed in the past. Licensed for 215 people the premises has recently been refurbished and refreshed. Selling for well under replacement value.			\$280,000
	Cafe	5798	Five Day Week, days only. Immaculately Presented Store. Growing Airport Location. Seating Inside and Out. Excellent Operational Systems. Captive Audience. Perfect for Owner Operator. If you have been considering a business investment in a growing coffee market with a good location, good lease and good training and which enables you to have a healthy work-life balance, then this stunning cafe is the perfect opportunity for you. Bonus Delivery Van included in sale.	\$104,315	FY 2015/16	\$275,000
	Freehold	5794	Positive income based on high leveraged freehold finance. Opportunity for bottom of cycle property and business acquisition. High yielding residential investment. Flexible to acquire more apartments or selectively dispose of individual apartments when market turns. Positive net income above current finance costs. Attractively renovated strata titled apartments in close proximity to Geraldton CBD. Management in place as owner lives interstate. Opportunity for owner operator to promote complex for further income growth. Future capital gains.	\$169,984	pa avg (8 yrs)	\$2,152,000
U/O	Catering	5780	Much loved well known Catering Business - Calling Foodies! Villa style premises in Perth Inner suburbs. This business keeps presenting so many delightful surprises and ticks many investment boxes: Currently boasting 20 plus blue chip government, education and NGO customers as well as hundreds of private clients; Income streams include catering and café; Loyal and regular clients; Excellent premises and equipment; Great lease terms and rent; Old Villa style and scope to add food deli/gift retail; Onsite accommodation available; Corner site in Top location; Very busy street; Space to create further off-street parking.	\$152,277	FY 2015/16	\$355,000
U/O	Cafe	5772	This unique riverfront cafe is an excellent opportunity for hands on operator to take to the next level. Currently run under full management. Located on the banks of the Swan River within a nature reserve this venue provides multiple revenue streams within one spectacular location. The cafe has a relaxed atmosphere and provides a Modern Australian menu moderately and yet competitively priced. The cafe offers both indoor and outdoor dining facilities including a Restaurant Liquor License. The site also boasts a popular "kiosk" doing a booming trade in take-aways, drinks and ice creams. There is ample parking available for staff and clients. There is a strong lease in place with a stable landlord.	\$257,676	FY 2014/15	\$900,000
	Cafe	5762	Attractive café/restaurant in high traffic location. Trendy inner city suburb. Yearly rental allowing for strong profits. Offers numerous opportunities to open more hours and introduce different cuisine. Very clean and modern fit-out.	\$189,079	FY 2014/15	\$400,000
	Restaurant	5661	Highly popular Broome icon. With its excellent reputation and prime location this is a fantastic opportunity for a hands-on-operator. If you would love to provide great food, own and operate a highly profitable business and live in WA's spectacular Kimberley Region, this Broome restaurant is for you.	\$217,970	FY 2015/16	\$395,000
	Restaurant	5653	High exposure site based in the West Perth Business precinct presents an excellent opportunity to re-brand this site, with a large alfresco area that seats 60 people and room for over 100 seats inside with separate grand function room (seats 30). This property offers unlimited potential for an enthusiastic owner to build this business into a successful business that it once was.	Contact Broker for Details		\$80,000
	Cafe	5581	Excellent 5 1/2 day well-known and much-loved Subiaco cafe available for sale! This purpose-built cafe on the sunny side of the street is waiting with open arms for a new owner to once again lift the cafe to a whole new level! Five days with excellent work hours returning \$130,000 plus per annum. The cafe ticks many boxes: Five-day cafe; Well-presented cafe; Loyal customers; Corporate, office, tourists and walk-in customers; Very busy street; Compact layout; Low staff configuration; Excellent training available from current owners; Tidy systems and computerized point of sale system to track sales types. This cafe will sell fast, so don't delay in making an appointment to inspect the profile and discuss the business with us!	\$131,000	FY 2014/15	\$300,000
	Backpackers	5565	The Backpacker Business consists of the main hostel, comprising of 27 rooms, and all facilities (including pool, air-con throughout, laundry facilities, lounges, TV room). Adjacent to the backpackers is an owner/manager house which comprises of 3 bedrooms, lounge/dining, kitchen and bathroom.			\$800,000
	Cafe	5441	Retail food outlet in Leederville. Excellent product range. Well trained staff. High traffic flow. Simple to operate. Strong sales - \$861,702 (FY 2012/13). Unbeatable return on investment.	\$228,314	FY 2013/14	\$480,000
	Bakery - Specialised	5866	Established specialist doughnut kiosk located in the heart of one of Perth's largest and busiest shopping centres. Calling a new enthusiastic owner to take the reins of a popular WA food label. Indulge yourself in this highly profitable and long established business. This exciting opportunity is one you do-not want to miss out on! Superb location in large shopping centre. Very strong yearly sales figures and net profits. Much loved WA brand name. Brand new expanded premises on handover. No industry experience needed. Small team of casual staff. Current owner only working 4 days a week. Independently owned business. Growth opportunities to expand into a franchise and/or conduct online deliveries through online ordering.	\$231,025	FY 2015/16	\$499,000



RETAIL (FOOD & LIQUOR) BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Supermarket	5814	Well-established business is a cornerstone cash flow. Essential products, one of Australia's most recognised brands. This high-quality business opportunity is excellent value. Hugely successful business, fully managed, with high turnover, long lease and the backing of a major player in Australia. The business comprises four renowned Aussie brands and is provided with four diversified income streams. A new owner could continue to run the business run under management or step in as a hands-on owner which would provide a potential uplift in retained earnings. The upside sales potential: Online, Loyalty Cards, Senior Discounts, Local Area Marketing. The upside gross profit potential: Bulk Buying, Supplier Negotiation, Stock, Margin, Markdown Reviews, Settlement Discounts	\$736,825	FY 2015/16	\$3,600,000
Convenience Store	5811	Future-proof your profits with this counter cyclical convenience supermarket returning sensational and increased net profits for the third year in a row. Join IGA and their push into the growing convenience and value added supermarket shopping sector. Run under management with a genuinely simple model to follow. Three consecutive years of increased turnover and profitability. Opportunity to expand food to go and fresh food sections. Convenient corner location on main road. Ample and easy parking access front and rear. No experience needed. Secure lease with option	\$268,320	FY 2014/15	\$675,000
U/O Liquor Store	5809	This retail liquor store is situated at a corner location with ample front and rear parking, excellent signage opportunity and store entry from both front and rear. Well-presented premises with good quality, well maintained plant and equipment High net worth suburb with a superior income disposal demographic. Membership of a demographically suitable buying and advertising group. Consistently growing turnover and a consistent GP margin.	\$151,004	FY 2014/15	\$575,000
Gourmet Foods	5764	This is an extremely rare opportunity, to acquire one of WA's best known and loved business of this type. Large enough to support two families or a partnership. Would also suit buyer of a large supermarket. A diverse range of everyday food consumables ensures strong continual sales and repeat business on a daily basis. Given the nature of products sold and service provided, it does not compete with large supermarkets. Therefore, providing a great deal of protection against national operators, whilst maintaining excellent trading margins. A long-term property lease is available, guaranteeing security of tenure for a new owner. Consistent revenues in excess of \$8 million dollars per annum, makes this one of the best cash flow businesses available in today's market.	\$843,760	FY 2014/15	\$2,600,000
Fast Food/ Takeaway	5718	Mobile food vending business consisting of 3 vans. Forward Events for 2016 booked. Completely self-contained vans and trailers that can go anywhere anytime. No qualifications needed. Work Part time hours. Low overheads.	\$92,443	FY 2014/15	\$240,000
U/O Liquor Store	5453	Sensational ocean side location. Surrounding demographic growth. Near new fitout & plant. Long lease available. Full Sunday trade licence. History of solid profits. Adjusted Net Profit (FY 2014/15) approx. \$108,000. Discounted asking price of \$ 279,000 + stock.	\$134,236	FY 2015/16	\$419,000

RETAIL (GENERAL) BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O Jewellery	5879	This stand-out, always refreshing, ever surprising jewellery retailer in a busy regional WA town is now ready to pass the business to a new enthusiastic owner. Offering an Excellent location in a prominent high foot traffic centre with very favourable long lease. This business also has an e-commerce site which leads to national sales. The business is semi-managed with owner working 3 days a week and able to take extended holidays. Excellent handover and training available - walk in and start banking the profits.	\$253,385	FY 2015/16	\$240,000
U/O Newsagency	5880	Well established and beloved newsagency trading within a bustling suburban North of River shopping centre. Seeking enthusiastic owner to take the reins of this easy to run gold mine with a lengthy history and excellent sales! Prime location in busy suburban shopping centre. Multiple revenue streams. Very loyal staff. No industry experience needed. Low overheads and staffing requirements. \$190k (2016-year net profit) for working owner.	\$190,216	FY 2015/16	\$480,000
Lotto Kiosk	5838	GMO is delighted to present this prominent lottery outlet set in a prime location north of the river in a busy and ever expanding shopping centre. With a notorious reputation, great sales figures and no buyer experience needed this business will not last long on the market! There are countless reasons to ensure you secure this outlet: Sought after location NOR in a large and growing shopping centre. High foot traffic. Well renowned and loved outlet with many repeat customers. \$2 million plus annual lotto sales. Low staffing required. Quick and easy to learn with no industry experience needed	\$70,689	FY 2015/16	\$195,000
Fashion	5824	Award winning bridal boutique with well-regarded reputation. Prime central location in the Perth bridal hub. Access to a wide range of exclusive brands from around the world. Increasing and consolidating financial growth from year to year. In store processes as well as advertising and marketing strategies already in place. Current owners are selling due to lifestyle changes. They are standing ready to assist new owners in the hand over period. Opportunities exist for a new owner to continue to grow this fantastic business exponentially and possibly expand to multiple locations in the future.	\$114,334	FY 2015/16	\$170,000



RETAIL (GENERAL) BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Blinds	5815	This award winner is nestled amongst the who's who in retail in arguably the best retail location in Perth. Enormous foot traffic drives the sales of this impressive retail business which has a branch in another high socio economic area. Long established and run by the same owner for 21 years, professional staff, award winning showroom.	\$327,849	FY 2015/16	\$989,000
Clothing/ Accessories	5740	Extremely well organised business with and outstanding reputation. Strong sales year round. High density location with favourable demographic. Busy cafes and retail means foot traffic all day. Superb retail space with design studio and alfresco at the back. Easy to manage with excellent staff and owner willing to stay on. Good hours of operation. Highly sought after designers.	\$111,436	FY 2015/16	\$135,000
Travel Agency	5738	Unique travel group with constant growth, experienced staff (incentive based) and highly skilled directors in position who are available for ongoing participation with new owner.	Contact Broker for Details		\$4,250,000
Clothing/ Accessories	5645	Unique retail opportunity to acquire a great south west business. Well known National and International brands. Latest fashion trends apparel and footwear. \$118k Under Management profit. Prominent shopping centre location.? Perfect profitable business in the south west region.	\$118,500	FY 2014/15	\$260,000
General Store	5538	Posties General Store is a combined retail operation offering; Newsagency and Lotterywest products, Licensed Post Office products & services, General Store.	\$159,001	FY 2013/14	\$1,675,000

FRANCHISE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Franchise	5896	This is the standard for what Mexican food is all about! The opportunity to own this 18-month-old profitable business in a prime Southern Perth suburb location won't last long and at almost half the cost of setting up a brand-new operation, it is exceptional value for money at an affordable price. Zambrero is the largest Mexican restaurant franchise in Australia and is now expanding into the United States. Exceptional Franchise Support network to help you on your business journey. No experience required as full training provided. Well-developed operational systems and marketing concepts provided Monthly store visits and ongoing training from the franchise Mexican with a Mission!	\$110,287	FY 2015/16	\$245,000
Franchise	5891	Benefit from 20 years' consistent profits and excellent income be part of an internationally recognised market leader. This is your opportunity to own this exciting Master Franchise backed by the industry giant and global leader in motion and control technologies. Offering a huge range of products and services you will be delivering in demand solutions for mobile and industrial markets such as local, state & federal government departments, earthmoving & civil engineer contractors, crane operators and even oil & gas refineries. Exceptional IT systems, stock inventory control and operational support. Owning this Master Franchise PERTH Service Centre, located in bustling Osborne Park, will offer financial independence and flexibility in your lifestyle and to become part of this dynamic and established group servicing Perth.	\$350,415	FY 2015/16	\$875,000 PSAV
Service	5889	New business launched in May 2016. Fantastic western suburbs and near CBD location. Attained exponential growth and media attention since opening in early 2016. Huge and loyal customer database - over 1000 clients. Phenomenal sales figures with high profit margins. Opportunity to expand into nationwide franchise. Rewarding business with unlimited potential. Day time hours only, the nights are yours! Sophisticated website allowing online bookings. Great online reputation and customer reviews. Franchise rights for WA and can be expanded Australia wide with First Right of Refusal for rest of Australia.	Contact Broker for Details		\$425,000
Franchise	5884	Seeking enthusiastic and customer service business owner to grow this exciting food franchise business with huge customer demand. This one will sell quickly so enquire today to secure this fantastic opportunity! Number one Mexican Franchise in Australia. Fantastic inner-city location. Long Lease in place. Loyal repeat customers - over 1000 clients per week. Great profit margins. Opportunity to expand profits once liquor license is approved. Rewarding business with excellent potential. Big Sporting Club Sponsors the Perth Wildcats promoting the Zambrero Brand. Great online reputation and customer reviews.	\$156,645	FY 2015/16	\$375,000
Hair & Beauty	5868	Franchise: A Perth leader in the hair and beauty industry. Outstanding international reputation with large number of repeat customers. Prized central Perth location with high foot traffic. \$2 million plus annual turnover. Professional and loyal team of staff. Strong training and support systems in place. Large social media presence. Strong cash flow. Growth opportunity.	\$212,937	FY 2015/16	\$399,000
Franchise	5855	Outstanding opportunity for an ambitious entrepreneur to purchase a successful business with a substantial amount of work in progress meaning profits can be earned as soon as you begin. The business also has enormous growth potential. There is no requirement to be a photographer to own this business, what will enhance your continued success is a genuine love for impeccable customer service and a commitment to delivering this service and a quality product to your customers, whilst leading a dynamic and creative team of photographers. Current owner is not involved in any photographic work and concentrates on building the brand through local area marketing and conducting sales appointments with clients. Full training provided by current owner for up to 4 weeks from settlement (continued consultancy assistance can be negotiated).	\$127,818	FY 2015/16	\$249,000



FRANCHISE BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Franchise	5851	Established automotive service business operating 5.5 days per week. Convenient Location. Current and future growth potential. Fully equipped and zoned mechanical workshop. Leading automotive franchise with full training and support.	Contact Broker for Details		\$180,000
	Franchise	5850	Superbly located in the bustling city centre since April 2013 this business has been delivering consistently strong profit returns. Choose your own hours to accommodate your lifestyle, you can recruit your own staff and choose the hours you want to devote to this business. Key benefits: No experience required as full training is provided. Outstanding support from a dedicated franchise team locally and nationally.	\$127,486	FY 2015/16	\$295,000
	Franchise	5849	Opened in April 2014, this business has returned excellent profits under management. The entire menu is available to order and is delivered quickly. Some of the key benefits: Increased demand for a healthy and tasty alternative to the current drive thru options, in a similar convenient drive-thru format. Consistently strong profit returns. No food experience required as full training is provided. Comprehensive three-week training program also includes HR, Finance and Marketing. Outstanding support from a dedicated franchise team locally and nationally. Great lease in place. Choose your lifestyle with this business currently running 100% under management.	\$228,517	FY 2015/16	\$600,000
	Franchise	5837	Well established franchise food store located in the Northern Suburbs with excellent parking nearby with great street visibility. It is a highly-regarded brand that is part of the Retail Food Group. The business lends itself to someone who is entrepreneurial and with an appetite for success although no specific skills are required to operate the business. The Head office marketing team have years of experience creating and implementing innovative and successful marketing programs. Excellent systems in place and is very well presented and ready for a new owner to take it to the next level.	\$108,711	FY 2015/16	\$405,000
U/O	Service	5792	A great opportunity to invest in your own ability and the ever-growing car service market. An automotive service franchise with a strong 30+ year history. Provides fleet and private motorists with a full range of services. Each service has been designed to be performed in a series of procedures to ensure a faster, efficient and cost effective service. The range of services now include tyres and related needs. Be part of this strong franchise and enjoy incredible individual training, technical backup, great computerized systems and a centralized buying office with price advantages on equipment, parts and lubricants. Strategically located in Perth's north. This is a solid, proven and effective franchise.	\$120,982	FY 2015/16	\$280,000
	Automotive	5760	The automotive franchise with strong 30 plus year history is a great opportunity to invest in the ever-growing car service market. This is a solid, proven and effective franchise, which is strategically located in Perth's growing Northern Suburbs. Be a part of this strong franchise and enjoy incredible individual training, technical backup, great computerised systems and a centralized buying office with price advantages on equipment, parts and lubricants. Providing motorists with a full range of services, each service has been designed to be performed in a series of procedures to ensure a faster, efficient and cost effective service. The range of services now include tyres and related needs.	\$161,093	FY 2014/15	\$395,000
	Agency	5703	This is a unique opportunity for a social, affable person (or couple) to own this new franchise of a respectable member's club which provides a safe, secure service for singles of 45+ to meet like-minded people who are looking for friendship and companionship at club organised events. Data base of members available to the new franchisee for immediate attendance. A cash positive business with no plant, no stock, no debtors. Well priced to give a quick return on investment.	Contact Broker for Details		\$45,000
	Franchise	5531	Excellent opportunity to become the proud owner of one of Australia's very best drive through coffee franchises - Muzz Buzz. Muzz Buzz provides premium coffee and excellent range of food. Located in well-known regional centre with excellent long lease. Don't miss this superb opportunity contact Jim Goodwin for more information.	Contact Broker for Details		\$280,000

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ONLINE & TECH BUSINESSES

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