

WHOLESALE & MANUFACTURE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Food	5854	Well-known and highly regarded commercial bakery/patisserie that has been established since 1987 (29 years). State of the art food manufacturing facilities with excellent systems, processes and an experienced workforce in place. Selling well below its replacement cost, this is a once in a lifetime opportunity for a like business or experienced operator to acquire, turn it around and profit.	-\$899,654	FY 2015/16	\$2,700,000
U/O Wholesale	5833	Perth based with office in Melbourne. High margins. Exclusive trademarks. Supplies distributors and suppliers to building industry. Large growing range with excellent branding.	\$1,242,552	p/a average 2014-2016	\$3,000,000
Nursery	5781	Ultimate lifestyle, recession and internet sales proof business. 37 years of great history. 2 very lovely modern homes nestled very separate on 5 picturesque aces. 45 minutes from Perth and 5 minutes from beach. Easily learned production of Australian native plants required for local councils, main roads, nurseries, housing estates, revegetation of coastal and mining areas and the landscaping industry. Excellent plant and equipment includes large sheds and 3 high quality water bores. Suit 1 or 2 families. Owners will give smooth business transition with one owner willing to stay on from 6-12 months if required. Business \$450,000 and Freehold \$1,700,000.	\$233,465	FY 2015/16	\$2,150,000
Agriculture	5768	WA's premier Truffle grower and exporter. Unique opportunity to acquire WA's and perhaps Australia's premier truffle growing and exporting operation. The offering includes two freehold properties, a 14-acre state of the art nursery, 105-acre farm with a 25 acre truffiere and scope to plant a further 40 acres. Very experienced GM who will stay on and ongoing support from the vendors. Due to huge demand for Truffles in Europe, Asia and the USA, the diminishing harvests from European truffieres and the fact that the Australian harvest is counter-cyclic this is a very rare opportunity to be part of this exciting industry. For Sale by Expressions of Interest from \$7 million inclusive.	Contact Broker for Details		\$7,000,000

SERVICE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Automotive	5915	Business is performing strongly with a high sales turnover. No prior experience required, full training and ongoing support provided. Operates 5 ½ days per week offering a healthy lifestyle balance. Comprehensive national marketing program to deliver sales to your business. Well established business with a supportive team in place. Benefit from the growth currently underway in the Myaree area. Recession resistant industry.	\$162,072	FY 2015/16	\$325,000
Display Products	5910	Profitable Osborne Park based service business. Strong growth potential. Flexible hours. Business to business services. Home based admin + Low cost warehouse rental. Captive growing client base. High tangible assets (\$220,000 Stock + \$60,000 Goodwill = \$280,000 Asking Price)	\$151,623	FY 2015/16	\$280,000
Service	5905	This thriving business is ready for an energetic new owner to grow and expand with a creative team of professionals. Providing photographic services to the corporate event, advertising & PR markets and with a state of the art photographic studio you can shape your own success. Call now, this business won't last long!	\$266,904	FY 2015/16	\$475,000
Dry Cleaner	5898	Established, profitable dry cleaning business offering full gamut of services, including dry cleaning, pressing and washing. The business has been under one ownership since inception. It provides a unique cash flow in that customers pay for service upfront, at time of drop off of items.	\$133,381	FY 2015/16	\$299,000
U/O Dry Cleaner	5892	Long established and profitable. One owner for 30 years. First time on the market. Staple in the community - known to the surrounding suburban areas for consistent quality and the best service. Solid and loyal customer base. Multiple income streams. Excellent location on a main thoroughfare and has high visibility and easy access from the busy Read Street. Seller is willing to either Lease the premises on very favourable terms or you can purchase the Freehold property.	\$119,638	FY 2015/16	\$180,000
Service	5889	New business launched in May 2016. Fantastic western suburbs and near CBD location. Attained exponential growth and media attention since opening in early 2016. Huge and loyal customer database - over 1000 clients. Phenomenal sales figures with high profit margins. Opportunity to expand into nationwide franchise. Rewarding business with unlimited potential. Day time hours only, the nights are yours! Sophisticated website allowing online bookings. Great online reputation and customer reviews. Franchise rights for WA and can be expanded Australia wide with First Right of Refusal for rest of Australia.	Contact Broker for Details		\$425,000
Automotive	5876	Large panel shop. Well located in northern coastal town. Insurance - Private Work - Vehicle Restoration - 4x4 Body Modifications. Excellent reputation. Very little competition. Strong consistent profit. The business needs to progress to the next level to cope with incoming work that is currently being put off/turned away. This will give a new owner the chance to double the present business very quickly and easily.	\$283,874	FY 2015/16	\$250,000



SERVICE BUSINESSES (continued)

U/O

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Service	5873	Highly regarded conveyor belt services business, catering to most of the major mining companies in Western Australia, including providing Labour Hire to other conveyor service operators. A skilled and competent workforce is in place (50 years plus experience), with current owner willing to remain working in the business for an extended period of time or to retain a minority shareholding. Consistent trading figures with a high level of profit. This is an ideal bolt on, for an existing conveyor manufacturing or services company.	\$337,040	FY 2015/16	\$790,000
Equipment	5872	Highly profitable lifestyle business with 28 years solid trading history. Annual Sales of \$2.5M. Annual Profit of \$480K +. Largest Operator in Australia. Retail / Wholesale / Hire Equipment. Loyal Expanding Customer Base. Growing Lifestyle Choice Industry. Convenient Operating Hours. Highly Recommended opportunity.	\$486,981	FY 2015/16	\$985,000
Hair & Beauty	5868	Franchise: A Perth leader in the hair and beauty industry. Outstanding international reputation with large number of repeat customers. Prized central Perth location with high foot traffic. \$2 million plus annual turnover. Professional and loyal team of staff. Strong training and support systems in place. Large social media presence. Strong cash flow.	\$212,937	FY 2015/16	\$399,000
Education	5864	Calling all passionate educators. Fully accredited established tutoring business, with huge database, comprehensive programs and great profits! Excellent opportunity to own your own established tutoring business. If you have a genuine passion for educating young minds this is your dream business. Implementing a unique one-to-one tutoring approach that matches students with professional tutors based upon the students' individualized needs and also small group tutoring. This approach to education enables any child of any age to get help on any subject - whether they require remedial attention or academic enrichment. In house written programs for traditional primary school subjects cater for the needs of the students while also complimenting and following the National Curriculum of Australia. Continued development with local schools, development of on-line programs and papers and Skype tuition to remote areas are all expansion plans ready to take this business to the next level!	\$90,379	FY 2015/16	\$150,000
Hire	5863	Dry hire of essential in-demand equipment. Regular monthly income of around \$25,000pm, 5 day/week and scope for expansion make this a very attractive proposition. This very unique forklift hire and sales business ticks all the boxes; Prime industrial location on very attractive rental terms; No staff; Substantial rental income; Hire contracts in place, primed for growth and expansion. A great opportunity for an astute buyer looking for solid regular income with scope to grow and expand.	\$223,075	FY 2015/16	\$550,000
Service	5862	A company's truck fleet is their billboard and maintaining this image is essential for repeat business. A truck washing system can be effective at: Maintaining spotless image presentation, delaying corrosion, removing plant material and bugs, avoiding soil and debris build-up on mechanical components, avoiding scratches and scuffing by keeping paint and metal finishes clean, removing contaminants. If you're an enthusiastic go-getter the truck world is waiting for you! A vehicle, trailer and all equipment is included in the sale and with an established client base you're ready to go from day one.	\$90,171	FY 2015/16	\$95,500
Contracting	5857	Long known service based in East Fremantle. Operates only within 10kms from home-base. Receives automatic business referral work from East Fremantle Council. All phases of tree lopping, tree removal, palm tidy and storm damage.	\$275,213	p/a	\$395,000
Signage	5844	This well established and much respected Northern Suburbs Signage and Large Format Printing, 5 day - business, is seeking a new owner to further grow the business. Current owner retiring and keen to pass on the baton! Great NOR location in growing commercial area. Strong consolidating annual sales figures with many recurring customers. Excellent training on handover available. Strong presence in outdoor, car signage and promotional printing. Considerable growth opportunities. No industry experience necessary. Small but personal and flexible business suiting a relaxed lifestyle. Privately owned.	\$124,218	FY 2015/16	\$195,000
Training	5835	Local training provider for the transport, mining and construction industries in the Pilbara region of Western Australia, covering Newman, Tom Price and Karratha. Delivering nationally recognised courses, heavy vehicle driver training and assessing as well as Verification of Competencies (VOC). Family owned and operated. Clientele consists of BHP Billiton Iron Ore, Rio Tinto, NRW, Local Councils, Employment Agencies, Linfox and private persons. Being local gives them a great advantage over industry colleagues. Business has two mobile training rooms.	\$326,669	FY 2015/16	\$620,000
Service	5820	A superb mobile truck washing business based North WA High Profits - Low Overheads-Easy to learn. Pay back your investment in less than one year. This "Be your own boss and work for yourself" business ticks all boxes: Huge expansion potential. Pick and choose the days you want to work. Low overheads. Full training provided. Low creditors. Low stock. Positive cash flow. State of the art equipment. If you are a hard-working life style loving individual, this one is for you! What's more: No premises required. Price includes \$73,400 worth of P&E. Truck washing is an essential service to the transport Industry. Maintaining a clean fleet is important to the transport company's image - a clean truck fleet speaks volumes towards retaining the transport contract. Owner returning home in Queensland.	\$221,219	FY 2015/16	\$195,000
Fitness	5817	Large modern 24-hour gymnasiums in prominent positions. Current and future growth prospects. Excellent and latest gymnasium equipment. Operated under management with minimal owner involvement. Growing membership (currently 2950). Strong recurring income via direct debit membership agreement. Minimal staff for such a large income stream. Sale price includes Trademark.	\$561,397	FY 2015/16	\$1,570,000

SERVICE BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Hairdressing	5775	Fully under management top performing, South of the River Hairdressing Salon. Located in a coveted retail precinct and boasting a 28-year history, it offers a very solid business foundation for a new enthusiastic owner. Current owners are not hairdressers; they work approximately 4 hours per week on the business and not in it. Business operations IT and systems have been setup for remote access and can be coordinated from home and does not require Owner to attend the business. Top location on waterfront spot. Excellent systems. Stable workforce. Strong base of loyal clients. Handover training by owner.	\$270,106	Jan 2016 - Jan 2017	\$675,000
Industrial Company	5761	Industrial Service Business - Under Management. Established over 50 years. Has General/Manager - Retiring owner works part-time. Three divisions servicing different industry sectors. Long term history with major clients in W.A.	\$697,379	Average p/a 2013-16	\$1,980,000
Automotive	5760	The automotive franchise with strong 30 plus year history is a great opportunity to invest in the ever-growing car service market. This is a solid, proven and effective franchise, which is strategically located in Perth's growing Northern Suburbs. Be a part of this strong franchise and enjoy incredible individual training, technical backup, great computerised systems and a centralized buying office with price advantages on equipment, parts and lubricants. Providing motorists with a full range of services, each service has been designed to be performed in a series of procedures to ensure a faster, efficient and cost effective service. The range of services now include tyres and related needs.	\$171,358	FY 2015/16	\$395,000
Installation	5751	Long established, reputable business supplying and installing products to the housing industry. Products are related to security, waste management and communications, among other requirements. This business has had two owners since 1982 with the current owner since 2005 and is well the WA agent/distributor for a major industry brand.	\$235,950	FY 2015/16	\$625,000
Child Care Centre	5724	Fully Managed Centre in Regional WA - owner lives South of Perth and travels to school once to twice a month. Excellent management systems allows for remote monitoring. Well priced with \$200 + Net profit under management. 24 placements for Long Day Care and After School Care 70% capacity at moment. Waiting lists for certain time slots. Excellent qualified staff and Manager. Very well respected brand in town.	\$332,235	FY 2015/16	\$500,000
Agency	5703	This is a unique opportunity for a social, affable person (or couple) to own this new franchise of a respectable member's club which provides a safe, secure service for singles of 45+ to meet like-minded people who are looking for friendship and companionship at club organised events. Data base of members available to the new franchisee for immediate attendance. A cash positive business with no plant, no stock, no debtors. Extremely rewarding business as it makes a difference in other people's lives!!! Well priced to give a quick return on investment. Low Set Up Costs. Suits Home Office. Lifestyle Business. Excellent Income. Lots of opportunities to grow. Few Competitors.	Contact Broker for Details		\$45,000
Bus & Coach Services	5612	Can you see yourself living an idyllic Broome lifestyle, only working 4 hours per day for only 197 days of the year knowing that a Government backed indexed contract is going to deposit funds into your account every second Thursday? If so then this could be the business opportunity for you. Secure income, fantastic location, long term contract and short working hours all add up to a wonderful opportunity	Contact Broker for Details		\$450,361

HOSPITALITY & ACCOMMODATION BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Freehold Caravan Park	5913	Freehold Caravan Park on major highway in South West resort town. Includes recently renovated villa apartments, on site vans and vacant sites. Total land area of 1.3 hectares + license to occupy adjacent government land. Asking \$3,750,00. Call Murray Brown on 0438 954 701 or email mbrown@buyabusiness.com.au for further details.	Contact Broker for Details		\$3,750,000
Premium Food Locations	5912	Cash flow in excess of \$70,000 per week in this first time offered food business. Unlimited opportunities to expand this very well respected brand in introducing more outlets or possible franchise. Established over 8 years. Highly confidential and further information by appointment only.	Contact Broker for Details		\$1,625,000
Bar	5909	One of Perth's original small bars and after 8 years still one of the best! Renowned for cocktails, craft beers and an eclectic mix of clientele.	\$294,684	FY 2015/16	\$549,000
Cafe	5897	The owner of this business specialises in new shop fit-outs and designing hence no expense has been spared on this site with a total fit-out cost in excess of \$900,000. The opportunity presents itself to a hands-on operator to utilise this site to its full potential. The site must be looked at and assessed as to what I could achieve not what it actually exists as. The business has not enjoyed a hands-on team since inception, and has had to endure the sharp decline in the Perth CBD vacancy rate. The outgoing proprietor believes, as this corrects, and with the endeavours of a new enthusiastic owner the potential for this business is exciting.	-\$14,225	FY 2015/16	\$280,000
Cafe	5895	Popular cafe close to the city. Excellent corner site with onsite parking. Great place to meet and well-designed seating areas. Fantastic lease terms available. Modern food offerings at brekky and lunch. Brilliant demographic mix of residential and commercial units. Plenty of upside with the possibility of upgrade to restaurant or small bar.	\$66,737	FY 2016	\$195,000

HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Cafe	5894	Owners have established a terrifically popular coffee café close to the city and in the heart of Leederville business district. Atmosphere cleverly crafted to allow patrons to sit down and have a really great coffee, meet friends, lunch with and relax in the stunning space. Very busy and recognised as a great place to meet. Run smoothly by well trained, friendly and reliable staff. Food offerings are great breakfast and simple lunches, easy to prepare and present. Location is excellent: highly visible from its street location and its proximity to a great mix of residential and commercial units. A great opportunity to own your own business and the freedom of independence in a growth industry.	\$180,641	FY 2015/16	\$650,000
	Freehold	5893	The owners of the property portfolio operate their business on site by letting the various accommodation, apartments on both a long and short term basis. Financial details are provided within this information memorandum which indicate the healthy holding income for what are predominantly redevelopment properties. Prime redevelopment opportunity. First time offered in 23 years. 64 apartments contained within 9 freehold properties, owners retiring. South Perth riverside location comprising 64 apartments, within 3km of the Perth CBD. Serviced apartments and residential rental income averaging \$1,419,224 per annum turnover over the past 5 years. Healthy net profit represents great holding income for eventual redevelopment. Opportunity to grow existing business. Asking price \$24,000,000 as a going concern.	\$787,288	Avg p/a over 5 yrs	\$24,000,000
	Resort Management Rights	5890	Buyers approved of by the Council of Strata Owners, have the opportunity to be awarded a new 5 + 5 Management Rights Agreement of this attractive, 4.5 star rated, beachside, 20 villa resort in one of WA's favourite holidays towns. Operators live onsite in their modern 2 bedroom: 2 bathroom villa, with office/reception. Resort also includes tennis court and swimming pool. Outstanding lifestyle opportunity!	\$109,390	FY 2015/16	\$745,000
	Restaurant	5882	Hugely popular and busy CBD shopping centre location. Currently run under management. Great customer reputation with lengthy sales history - established 33 years ago. No Direct Competition. No Industry experience needed. Policies and procedures already in place. Loyal and friendly team of staff. Growth opportunities and potential Franchising opportunities. Elizabeth Quay a new attraction. Good lease with options. New and planned apartment blocks in Perth CBD.	\$224,585	FY 2015/16	\$699,000
U/O	Restaurant	5870	A rare offering to settle into an exceptionally well appointed Bar & Restaurant in the heart of the CBD for a fraction of set-up cost. Phenomenal location in the heart of busy Perth City precinct. Award Winning Restaurant and Iconic Small Bar. Flexibility of dual license. Recently completed expensive & sophisticated refurbishment. Lease tenure til 2025. Huge social media following >10,000 (Facebook). Available at a fraction of replacement cost. History of super-profits.	-\$51,139	Dec 2015 - June 2016	\$195,000
	Cafe	5869	Legendary cafe located on buzzing main road, pumping out great coffee and eats to thousands of people in local offices, TAFE and retailers. Coffee and kitchen ready to go. Crazy cool fit out with cozy alfresco. Serious coffee sales @ 40kg a week. Low overheads and staff requirements. Daytimes only; the nights are yours. Great rep with local crowd (8 years running). No brainer for owner/barista to get started now.	\$81,864	FY 2015/16	\$129,000
	Tourist Park	5859	Hard to obtain freehold tourist park/holiday retreat. Located on one of WA's most desirable Ecotourism locations. A beautifully setup holiday retreat built on 14.1537ha (35 acres) of land. Substantial infrastructure. All buildings constructed out of modern and low maintenance materials. Current owners who are in their 70's, are now retiring after 20 extremely successful years in this business. Turnover has been very consistent over many years, together with a high level of profitability. The combination of: its location, lifestyle, high calibre of guests, coupled with the level of profit generated, makes this one of the best acquisitions of this nature presently on the market.	\$265,102	FY 2015/16	\$1,590,000
U/O	Cafe	5853	New casual dining restaurant proving to be so popular. Stunning new fitout and almost new state of the art equipment. Five-day week. Liquor license in place. Long strong lease in place.	\$310,615	FY 2015	\$1,200,000
	Cafe	5848	Very quick grab and go espresso bar. Small offering of food. Seating for 10-12 people inside and an outdoor area for 10. Rustic, homely atmosphere.	\$75,372	FY 2015/16	\$139,000
U/O	Restaurant	5843	Highly regarded and well-reviewed A La Carte Modern Australian and Seafood Restaurant, in a once in a lifetime riverside location close to the CBD. Adjacent major public works project has depressed trading for the last two years, but is set to be a great asset to the business moving forward. ROI of over 43% in your first year	\$152,000	FY 2015/16	\$349,000
U/O	Tavern	5828	Tavern Restaurant offering south American style dining and international beverages on Adelaide Terrace (CBD). Services surrounding offices and apartment complexes. Casual but sophisticated venue with high value presentation.	\$271,274	FY 2015/16	Expressions of Interest
	Cafe	5806	This delightful casual dining and coffee place is full of so many positives: Well located in the growing Northern Suburbs this is a superb café/restaurant with a relaxed atmosphere. The fitout is first class and equipment is new or nearly new. The menu is modern and caters to all tastes. A full Restaurant Liquor Licence in place. Currently run under management this business will do very well in an owner operator scenario. A long lease is in place and competition is limited. With a few simple tweaks the opportunities for growth are real and many. Don't miss this opportunity to own an established, well located, licensed, casual dining business which has remarkable opportunity for growth.	\$23,413	FY 2015/16	\$245,000

HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Cafe	5798	Five Day Week, days only. Immaculately Presented Store. Growing Airport Location. Seating Inside and Out. Excellent Operational Systems. Captive Audience. Perfect for Owner Operator. If you have been considering a business investment in a growing coffee market with a good location, good lease and good training and which enables you to have a healthy work-life balance, then this stunning cafe is the perfect opportunity for you. Bonus Delivery Van included in sale.	\$104,315	FY 2015/16	\$275,000
	Catering	5780	Much loved well known Catering Business - Calling Foodies! Villa style premises in Perth Inner suburbs. This business keeps presenting so many delightful surprises and ticks many investment boxes: Currently boasting 20 plus blue chip government, education and NGO customers as well as hundreds of private clients; Income streams include catering and café; Loyal and regular clients; Excellent premises and equipment; Great lease terms and rent; Old Villa style and scope to add food deli/gift retail; Onsite accommodation available; Corner site in Top location; Very busy street; Space to create further off-street parking. Your imagination = so much scope for growth! Owners retiring and seeking new energetic owners happy to train extensively.	\$152,277	FY 2015/16	\$355,000
U/O	Cafe	5772	This unique riverfront cafe is an excellent opportunity for hands on operator to take to the next level. Currently run under full management. Located on the banks of the Swan River within a nature reserve this venue provides multiple revenue streams within one spectacular location. The cafe has a relaxed atmosphere and provides a Modern Australian menu moderately and yet competitively priced. The cafe offers both indoor and outdoor dining facilities including a Restaurant Liquor License. The site also boasts a popular "kiosk" with booming trade in take-aways, drinks and ice creams. Ample parking available for staff and clients. Strong lease in place with a stable landlord, options to 2026.	\$257,676	FY 2014/15	\$900,000
	Cafe	5762	Attractive café/restaurant in high traffic location. Trendy inner city suburb. Yearly rental allowing for strong profits - 3.5% of turnover. Offers numerous opportunities to open more hours and introduce different cuisine. Very clean and modern fit-out.	\$79,585	FY 2015/16	\$400,000
	Restaurant	5661	Highly popular Broome icon. With its excellent reputation and prime location this is a fantastic opportunity for a hands-on-operator. If you would love to provide great food, own and operate a highly profitable business and live in WA's spectacular Kimberley Region, this Broome restaurant is for you.	\$217,970	FY 2015/16	\$375,000
	Cafe	5581	Excellent 5 1/2 day well-known and much-loved Subiaco cafe available for sale! This purpose-built cafe on the sunny side of the street is waiting with open arms for a new owner to once again lift the cafe to a whole new level! Five days with excellent work hours returning \$130,000 plus per annum. The cafe ticks many boxes: Five-day cafe; Well-presented cafe; Loyal customers; Corporate, office, tourists and walk-in customers; Very busy street; Compact layout; Low staff configuration; Excellent training available from current owners; Tidy systems and computerized point of sale system to track sales types. This cafe will sell fast, so don't delay in making an appointment to inspect the profile and discuss the business with us!	\$124,000	FY 2015/16	\$300,000
	Backpackers	5565	The Backpacker Business consists of the main hostel, comprising of 27 rooms, and all facilities (including pool, air-con throughout, laundry facilities, lounges, TV room). Adjacent to the backpackers is an owner/manager house which comprises of 3 bedrooms, lounge/dining, kitchen and bathroom.	Contact Broker for Details		\$800,000

RETAIL (FOOD & LIQUOR) BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Ice-cream	5899	Manufacturing retailer of gelato ice cream. Second income stream from gaming shop (combined tenancy). Fantastic location and excellent foot traffic. Simple operation and is cash generative.	\$277,131	FY 2015/16	\$1,275,000
	Bakery - Specialised	5866	Established specialist doughnut kiosk located in the heart of one of Perth's largest and busiest shopping centres. Calling a new enthusiastic owner to take the reins of a popular WA food label. Indulge yourself in this highly profitable and long established business. This exciting opportunity is one you do-nut want to miss out on! Superb location in large shopping centre. Very strong yearly sales figures and net profits. Much loved WA brand name. Brand new expanded premises on handover. No industry experience needed. Small team of casual staff. Current owner only working 4 days a week. Independently owned business. Growth opportunities to expand into a franchise and/or conduct online deliveries through online ordering.	\$231,025	FY 2015/16	\$499,000
	Supermarket	5814	Well-established business is a cornerstone cash flow. Essential products, one of Australia's most recognised brands. This high-quality business opportunity is excellent value. Hugely successful business, fully managed, with high turnover, long lease and the backing of a major player in Australia. The business comprises four renowned Aussie brands and is provided with four diversified income streams. A new owner could continue to run the business run under management or step in as a hands-on owner which would provide a potential uplift in retained earnings. The upside sales potential: Online, Loyalty Cards, Senior Discounts and Local Area Marketing, the upside gross profit potential: Bulk Buying, Supplier Negotiation, Stock, Margin, Markdown Reviews & Settlement Discounts	\$736,825	FY 2015/16	\$3,600,000



RETAIL (FOOD & LIQUOR) BUSINESSES (continued)

U/O

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Convenience Store	5811	Future-proof your profits with this counter cyclical convenience supermarket returning sensational and increased net profits for the third year in a row. Join IGA and their push into the growing convenience and value added supermarket shopping sector. Run under management with a genuinely simple model to follow. Three consecutive years of increased turnover and profitability. Opportunity to expand food to go and fresh food sections. Convenient corner location on main road. Ample and easy parking access front and rear. No experience needed. Secure lease with option	\$275,193	FY 2015/16	\$675,000
Liquor Store	5809	This retail liquor store is situated at a corner location with ample front and rear parking, excellent signage opportunity and store entry from both front and rear. Well-presented premises with good quality, well maintained plant and equipment High net worth suburb with a superior income disposal demographic. Membership of a demographically suitable buying and advertising group. Consistently growing turnover and a consistent gross profit margin.	\$151,004	2014/15	\$575,000
Gourmet Foods	5764	This is an extremely rare opportunity, to acquire one of WA's best known and loved business of this type. Large enough to support two families or a partnership. Would also suit buyer of a large supermarket. A diverse range of everyday food consumables ensures strong continual sales and repeat business on a daily basis. Given the nature of products sold and service provided, it does not compete with large supermarkets. Therefore, providing a great deal of protection against national operators, whilst maintaining excellent trading margins. A long-term property lease is available, guaranteeing security of tenure for a new owner. Consistent revenues in excess of \$8 million dollars per annum, makes this one of the best cash flow businesses available in today's market.	\$843,760	FY 2014/15	\$2,600,000
Fast Food/ Takeaway	5718	Mobile food vending business consisting of 3 vans. Forward Events for 2016 booked. Completely self-contained vans and trailers that can go anywhere anytime. No qualifications needed. Work Part time hours. Low overheads.	\$92,443	FY 2014/15	\$240,000

RETAIL (GENERAL) BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Fitness	5914	Fully operational and contemporary website in place. Well renowned business in fast growing industry. Capacity to expand product range. Multiple real growth avenues. Price inclusive of stock. Remote access control, business can be managed from anywhere in the world. No staff, no debtors, money upfront, no stock obsolescence. Open 24 hours. Minimum overheads. High margins. Local, national and international consumers.	\$118,697	FY 2015/16	\$365,000
Convenience Store	5911	This business has huge growth potential aligned with the Riverside Development Project where there will be redevelopment of underutilised land within the East Perth area between Plain Street to the West and the Swan River to the East. Approvals have been given for high rise apartment buildings in the surrounds and this may also provide additional customer base for this business. Ideally a business for a husband and wife team working part time.	\$70,884	FY 2015/16	\$235,000
Newsagency	5903	This brand-new News Lotto Magazines Gifts etc. business has now been 5 years in development, originally the store was expected to open its doors in 2013 but due to internal red tape the construction of the complex this was put on hold until 2016 by the Developer. In the 3 years whilst waiting the owners current painting business has grown so significantly and his children taking up other opportunities the owner has now decided to sell this great opportunity. All the hard work has been done and the Newsagency Lotto is now up and running with increasing turn over each week particularly in Lotto. The business has massive upside as there are to be over 200 new homes built in Wattle Grove over the next few years, the owners are currently talking with Australia Post as an add on. The business is well located in the completely new and good looking centre with great neighbouring businesses such as Aldi right next door! the shop faces on to Hale Road which is currently running at approximately 10,000 vehicles per day. This is such a grand opportunity to reap a superb long term benefit with the security of a licensed Lotto and Newsagency and certainly warrants further investigation.	Contact Broker for Details		\$415,000
Newsagency	5880	Well established and beloved newsagency trading within a bustling suburban North of River shopping centre. Seeking enthusiastic owner to take the reins of this easy to run gold mine with a lengthy history and excellent sales! Prime location in busy suburban shopping centre. Multiple revenue streams. Very loyal staff. No industry experience needed. Low overheads and staffing requirements. \$166,216 (2016-year net profit) for working owner.	\$166,216	FY 2015/16	\$420,000
Jewellery	5879	This stand-out, always refreshing, ever surprising jewellery retailer in a busy regional WA town is now ready to pass the business to a new enthusiastic owner. Offering an Excellent location in a prominent high foot traffic centre with very favourable long lease. This business also has an e-commerce site which leads to national sales. The business is semi-managed with owner working 3 days a week and able to take extended holidays. Excellent handover and training available - walk in and start banking the profits.	\$253,385	FY 2015/16	\$240,000



RETAIL (GENERAL) BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Fashion	5824	Award winning bridal boutique with well-regarded reputation. Prime central location in the Perth bridal hub. Access to a wide range of exclusive brands from around the world. Increasing and consolidating financial growth from year to year. In store processes as well as advertising and marketing strategies already in place. Current owners are selling due to lifestyle changes. They are standing ready to assist new owners in the hand over period. Opportunities exist for a new owner to continue to grow this fantastic business exponentially and possibly expand to multiple locations in the future.	\$114,334	p/a 2016	\$125,000
Blinds	5815	This award winner is nestled amongst the who's who in retail in arguably the best retail location in Perth. Enormous foot traffic drives the sales of this impressive retail business which has a branch in another high socio economic area. Long established and run by the same owner for 21 years, professional staff, award winning showroom.	\$262,387	FY 2015/16	\$750,000
Clothing/ Accessories	5740	Extremely well organised business with and outstanding reputation. Strong sales year round. High density location with favourable demographic. Busy cafes and retail means foot traffic all day. Superb retail space with design studio and alfresco at the back. Easy to manage with excellent staff and owner willing to stay on. Good hours of operation. Highly sought after designers.	\$111,436	FY 2015/16	\$135,000
Clothing/ Accessories	5645	Unique retail opportunity to acquire a great south west business. Well known National and International brands. Latest fashion trends apparel and footwear. \$118k Under Management profit. Prominent shopping centre location. Perfect profitable business in the south west region.	\$118,500	FY 2014/15	\$260,000
General Store	5538	Posties General Store is a combined retail operation offering; Newsagency and Lotterywest products, Licensed Post Office products & services, General Store.	\$159,001	FY 2013/14	\$1,675,000

FRANCHISE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Franchise	5901	Seeking enthusiastic and motivated individuals to own this innovative and unique franchise business with huge customer demand. This one will sell quickly so enquire today to secure this rare opportunity! Australia's Fastest Growing Franchise Café (*BRW 2013,2014). Fantastic inner-city location in Leederville. Distinctive branding, product specialisation & sophisticated operating systems. Strong customer loyalty. Exceptional support team that offers marketing, systems, menu design and more! Diverse product range that appeals to a wide range of customers. Comprehensive marketing and promotions calendar. Very limited competition. Great online reputation and customer loyalty programs. Strong Group Buying Deals.	\$210,830	FY 2015/16	\$550,000
Franchise	5896	This is the standard for what Mexican food is all about! The opportunity to own this profitable business in a prime outer suburban southern Perth location won't last long and at almost half the cost of setting up a brand-new operation, it is exceptional value for money at an affordable price. Zambrero is the largest Mexican restaurant franchise in Australia and is now expanding into the United States. Exceptional Franchise Support network to help you on your business journey. No experience required as full training provided. Well-developed operational systems and marketing concepts provided. Monthly store visits and ongoing training from the franchise. Mexican with a Mission!	\$110,287	FY 2015/16	\$245,000
Franchise	5891	Benefit from 20 years consistent profits and excellent income be part of an internationally recognised market leader. This is your opportunity to own this exciting Master Franchise backed by the industry giant and global leader in motion and control technologies. Offering a huge range of products and services you will be delivering in demand solutions for mobile and industrial markets such as local, state & federal government departments, earthmoving & civil engineer contractors, crane operators and even oil & gas refineries. An internationally proven franchise business system with over 25 years of successful trading provides the buyer with exceptional IT systems, stock inventory control and operational support. Owning this Master Franchise PERTH Service Centre, located in bustling Osborne Park, will offer financial independence and flexibility in your lifestyle and to become part of this dynamic and established group servicing Perth. The current owner has operated this MASTER FRANCHISE since 1996 and is proud to be part of the highly-respected manufacturing and service centre group.	\$350,415	FY 2015/16	\$1,245,000
U/O Franchise	5884	Seeking enthusiastic and customer service business owner to grow this exciting food franchise business with huge customer demand. This one will sell quickly so enquire today to secure this fantastic opportunity! Number one Mexican Franchise in Australia. Fantastic inner-city location. Long Lease in place. Loyal repeat customers, over 1000 clients per week. Great profit margins. Opportunity to expand profits once liquor license is approved. Rewarding business with excellent potential. Big Sporting Club Sponsors the Perth Wildcats promoting the Zambrero Brand.	\$156,645	FY 2015/16	\$375,000



FRANCHISE BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Franchise	5855	This is an outstanding opportunity for an ambitious entrepreneur to purchase a successful business with a substantial amount of work in progress meaning profits can be earned as soon as you begin. The business also has enormous growth potential. There is no requirement to be a photographer to own this business, what will enhance your continued success is a genuine love for impeccable customer service and a commitment to delivering this service and a quality product to your customers, whilst leading a dynamic and creative team of photographers. The current owner is not involved in any photographic work and concentrates on building the brand through local area marketing and conducting sales appointments with clients. Full training will be provided by the current owner for up to 4 weeks from settlement and continued consultancy assistance if required, can be negotiated. This is an amazing opportunity for a focused owner/operator to manage this wonderful studio and concentrate on the development of its marketing program and sales processes.	\$127,818	FY 2015/16	\$249,000
Franchise	5849	Opened its drive-thru in April 2014, and has returned excellent profits under management. The entire menu is available to order and is delivered quickly. Some of the key benefits: Increased demand for a healthy and tasty alternative to the current drive thru options, in a similar convenient drive-thru format. Consistently strong profit returns. No food experience required as full training is provided. Comprehensive three-week training program also includes HR, Finance and Marketing. Outstanding support from a dedicated franchise team locally and nationally. Great lease in place. Choose your lifestyle with this business currently running 100% under management.	\$228,517	FY 2015/16	\$575,000
Franchise	5531	Excellent opportunity to become the proud owner of one of Australia's very best drive through coffee franchises - Muzz Buzz. Muzz Buzz provides premium coffee and excellent range of food. Located in well-known regional centre with excellent long lease. Don't miss this superb opportunity contact Jim Goodwin for more information.	Contact Broker for Details		\$280,000

COMING SOON

ONLINE & TECH BUSINESSES

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