



WHOLESALE & MANUFACTURE BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Hydraulic Equipment	5860	Importer and supplier of engineering and industrial parts and consumables. Products comprise seals, hydraulics and plastic products.	\$114,358	FY 2015/16	\$272,000
	Food Manufacturing	5854	Well-known and highly regarded commercial bakery/patisserie that has been established since 1987 (29 years). State of the art food manufacturing facilities with excellent systems, processes and an experienced workforce in place. Selling well below its replacement cost, this is a once in a lifetime opportunity for a like business or experienced operator to acquire, turn it around and profit.	-\$899,654	FY 2015/16	\$2,700,000
	Manufacture	5847	Owned over 20 years - Long term proven history. Owner retiring. Highly profitable - Average \$477,000 PA (FY 2014-16). One of WA's largest suppliers. Preferred supplier to Department of Education. Preferred supplier to Perth and WA country and local governments. Huge range of in demand products.	\$477,220	3-year average 2014-2016	\$1,200,000
	Wholesale	5833	Perth based. High margins. Exclusive trademarks. Office in Melbourne. Supplies distributors and suppliers to building industry. Large growing range with excellent branding. Expandable.	\$1,242,552	p/a average 2014-2016	\$3,200,000
U/O	Import & Supply	5805	This business has created a strong specialist area in its industry. Intellectual Capital includes 4 trademarks, 2 injection moulds, and exclusive supply arrangement on one of its imported brands. This business returning around \$200k plus per annum for a working owner includes so many benefits: Ready to take to the next level. Expand nationwide. Add dealers on East Coast. Low staffing requirements. Privately owned. Specialist in market segment. Mainly Perth based customers. Includes Dealer in Sydney. Easy to run. Strong Perth brand. Solution and service based. Strong brand equity. E-Commerce website. Strong organic presence on Google. Scope for further growth.	\$234,350	2015/16	\$348,000
	Nursery	5781	Ultimate lifestyle, recession and internet sales proof business. 37 years of great history. 2 very lovely modern homes nestled very separate on 5 picturesque acres. 45 minutes from Perth and 5 minutes from beach. Easily learned production of Australian native plants required for local councils, main roads, nurseries, housing estates, revegetation of coastal and mining areas and the landscaping industry. Excellent plant and equipment includes large sheds and 3 high quality water bores. Suit 1 or 2 families. Owners will give smooth business transition with one owner willing to stay on from 6-12 months if required. Business \$450,000 and Freehold \$1,700,000.	\$233,465	FY 2015/16	\$2,150,000
	Agriculture	5768	WA's premier Truffle grower and exporter. Unique opportunity to acquire WA's and perhaps Australia's premier truffle growing and exporting operation. The offering includes two freehold properties, a 14-acre state of the art nursery, 105-acre farm with a 25 acre truffiere and scope to plant a further 40 acres. Very experienced GM who will stay on and ongoing support from the vendors. Due to huge demand for Truffles in Europe, Asia and the USA, the diminishing harvests from European truffieres and the fact that the Australian harvest is counter-cyclic this is a very rare opportunity to be part of this exciting industry. For Sale by Expressions of Interest from \$7 million inclusive.		Contact Broker for Details	\$7,000,000
U/O	Concrete	5756	Manufacturer of widely used concrete products, used in industrial, commercial and residential building applications. Manufactured and supplied from the factory, with all installation work carried out by third parties. Established by current owners in 1993 (some 23 years ago). This business enjoys an excellent reputation and is a well-recognised brand in the building industry. A substantial amount of plant, equipment and stock is included in this price. This business comes highly recommended. The Freehold building/property is also available to be purchased, if required.	\$561,886	2014 to January 2016 (Avg).	\$1,250,000
	Manufacture	5753	Rare business and freehold opportunity. Supplies to buildings and construction industry in WA. Average net profit last 3 years over \$2mil PA. Long term history. Proven management. Diverse product range. Business \$6,500,000 including plant and stock. Property \$2,850,000. Total investment \$9,350,000.	\$2,058,719	3-year average (2013 - 2015)	\$9,350,000

SERVICE BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Contracting	5857	Long known service based in East Fremantle. Operates only within 10 kms from home-base. Receives automatic business referral work from East Fremantle Council. All phases of tree lopping, tree removal, palm tidy and storm damage. Tree removal for power line clearance.	\$283,839	p/a	\$395,000
	Franchise	5855	This is an outstanding opportunity for an ambitious entrepreneur to purchase a successful business with a substantial amount of work in progress meaning profits can be earned as soon as you begin. The business also has enormous growth potential. There is no requirement to be a photographer to own this business, what will enhance your continued success is a genuine love for impeccable customer service and a commitment to delivering this service and a quality product to your customers, whilst leading a dynamic and creative team of photographers. The current owner is not involved in any photographic work and concentrates on building the brand through local area marketing and conducting sales appointments with clients. Full training will be provided by the current owner for up to 4 weeks from settlement and continued consultancy assistance if required, can be negotiated. This is an amazing opportunity for a focused owner/operator to manage this wonderful studio and concentrate on the development of its marketing program and sales processes.	\$127,818	FY 2015/16	\$249,000



SERVICE BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Training	5852	Australia-wide online training in alcohol and food safety handling. Fully registered and accredited training company. Major corporate clients around Australia. Perth based with 90% income from eastern states - 10% from WA. Constant demand for services due to industry growth and staff turnover. Owner available. Sophisticated IT with website marketing. Audited in November 2015 and approved for 7 years (very high rating by ASQA).	\$375,360		\$1,050,000
Franchise	5851	Established automotive service business operating 5.5 days per week. Convenient Location. Current and future growth potential. Fully equipped and zoned mechanical workshop. Leading automotive franchise with full training and support.			\$180,000
Signage	5844	This well established and much respected northern suburbs signage and large format printing, 5 day - business, is seeking a new owner to further grow the business. Current owner retiring and keen to pass on the baton! Great NOR location in growing commercial area. Strong consolidating annual sales figures with many recurring customers. Excellent training on handover available. Strong presence in outdoor, car signage and promotional printing. Considerable growth opportunities. No industry experience necessary. Small but personal and flexible business suiting a relaxed lifestyle. Privately owned.	\$124,218	FY 2015/16	\$195,000
International Franchise	5841	Attention all aviation enthusiasts! GMO is delighted to present this unique high-flying business for sale in the heart of the Perth. If you have a passion for sales and marketing and would like the opportunity to grow an already established international franchise, then this business is for you! This business ticks so many boxes: Market leader in niche market. Prime central location with high traffic and foot volume. Internationally renowned and trusted brand with many repeat customers. Full upgrade of equipment prior to handover. High profit margins. Ample opportunity for growth - the sky is the limit. Currently run under management. Loyal, friendly and professional team of staff.	Contact Broker to discuss	FY 2015/16	\$325,000
Training	5835	Local training provider for the transport, mining and construction industries in the Pilbara region of Western Australia, covering Newman, Tom Price and Karratha. Delivering nationally recognised courses, heavy vehicle driver training and assessing as well as Verification of Competencies (VOC). Family owned and operated. Clientele consists of BHP Billiton Iron Ore, Rio Tinto, NRW, Local Councils, Employment Agencies, Linfox and private persons. Being local gives them a great advantage over industry colleagues. Business has two mobile training rooms.	\$326,669	FY 2015/16	\$620,000
Tyre Retailer	5825	This exceptionally lucrative business was established by the present owner over 25 years ago and currently has the best reputation throughout the South West for quality product, pricing and gilt edge service. 60% of managerial tasks are handled by a very competent business manager with 20 years' industry experience making it easy to run from an owner operator perspective along with 7 other long time loyal, dependable and reliable staff. The business function is a retailer of quality product names associated with tyres, wheels, rims, batteries and exhausts and provides services for all tyre and exhaust fitting, wheel aligning, suspension, brakes and general vehicle servicing. Brilliantly located and presented on a large stand out premises with modern showroom/reception and offices, it has a well fitted out large workshop with generous mezzanine storage, there is more than ample parking available with a large outside storage area and yard. Owner will grant a new property lease to mutual satisfaction. The Plant and Equipment is up to date, in excellent condition and would please the most discerning purchaser. In a nut shell this is a long established "Rolls Royce" business with a strong history of high profit and good CASH flow in an essential service/retail industry with a long and strong future.	\$570,741	FY 2015/16	\$1,660,000
Service	5820	A superb mobile truck washing business based North WA. High profits, low overheads, easy to learn. Pay back your investment in less than one year. This "Be your own boss and work for yourself" business ticks all boxes: Huge expansion potential. Pick and choose the days you want to work. Low overheads. Full training provided. Low creditors. Low stock. Positive cash flow. State of the art equipment. If you are a hard working life style loving individual this one is for you! What's more: No premises required. Price includes \$73,400 worth of P&E. Truck washing is an essential service to the transport Industry. Maintaining a clean fleet is important to the transport company's image - a clean truck fleet speaks volumes towards retaining the transport contract. Owner returning home in Queensland.	\$221,219	FY 2015/16	\$195,000
Fitness	5818	Large modern 24-hour gymnasium in prominent position adjacent main road. Current and future growth prospects. Excellent and latest gymnasium equipment. Operated under management with minimal owner involvement. Growing membership (currently 1100). Strong recurring income via direct debit membership agreement. Minimal staff for such a large income stream.	\$320,890	FY 2015/16	\$995,000
Fitness	5817	Large modern 24-hour gymnasiums in prominent positions. Current and future growth prospects. Excellent and latest gymnasium equipment. Operated under management with minimal owner involvement. Growing membership (currently 2950). Strong recurring income via direct debit membership agreement. Minimal staff for such a large income stream. Sale price includes Trademark. Can be purchased separately by negotiation.	\$882,287	FY 2015/16	\$1,570,000
Security	5812	Security Services Business (WA). Growth industry. Long established. Award Winning. Major business name. Diverse client base. Spread of sales and industry sector covered. Supplies services such as - uniformed guards, mobile patrols, crowd control, recognised industry training division, alarm response and camera systems.	\$760,441	Average 2014/2015	\$2,400,000



SERVICE BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Landscaping/ Gardening	5807	Long established commercial landscaping maintenance/construction business (since 1993). Servicing the civil, construction, property development, Local and State Government sectors. Excellent long term management team in place, plus one of the Sellers is willing to stay on for an agreed period of time post-settlement. A substantial amount of well-maintained equipment and motor vehicles (included in price).	\$442,973	Average Last 3 Years	\$1,150,000
	Service	5792	A great opportunity to invest in your own ability and the ever growing car service market * An automotive service franchise with a strong 30+ year history *Provides fleet and private motorists with a full range of services *Each service has been designed to be performed in a series of procedures to ensure a faster, efficient and cost effective service * The range of services now include tyres and related needs * Be part of this strong franchise and enjoy incredible individual training, technical backup, great computerized systems and a centralized buying office with price advantages on equipment, parts and lubricants * Strategically located in Perth's north * This is a solid, proven and effective franchise.	\$120,982	FY 2015/16	\$280,000
U/O	Advertising	5774	This Boutique Advertising agency is an ideal bolt on to an existing agency portfolio or could offer a graphic designer or marketer a fantastic opportunity to run their own operation. It could even suit a person looking for a sea change and willing to learn! This business ticks so many boxes: 20-year history and easy to learn systems. Very impressive portfolio of regular loyal customers. Excellent location with long lease available. Excellent industry specific accreditations. Proven systems. Handover training from owner for right candidate.	\$158,138	FY 2015/16	\$255,000
	Hire	5765	This very unique forklift hire and sales business ticks all the boxes; Prime industrial location on very attractive rental terms, no staff, 5 day week, Substantial rental income, Hire contracts in place, Primed for growth and expansion, With an average annual profit of \$286,421pa this is a fantastic opportunity for an astute buyer	\$286,421	2.5 Year Average (July 13 - Dec 15)	\$695,000
	Industrial Company	5761	Industrial Service Business - Under Management. Established over 50 years. Has General/Manager. Retiring owner works part-time. Three divisions servicing different industry sectors. Long term history with major clients in W.A.	\$628,343	Average FY 2013-15	\$1,980,000
	Automotive	5760	The automotive franchise with strong 30 plus year history is a great opportunity to invest in the ever growing car service market. This is a solid, proven and effective franchise, which is strategically located in Perth's growing Northern Suburbs. Be a part of this strong franchise and enjoy incredible individual training, technical backup, great computerised systems and a centralized buying office with price advantages on equipment, parts and lubricants. Providing motorists with a full range of services, each service has been designed to be performed in a series of procedures to ensure a faster, efficient and cost effective service. The range of services now include tyres and related needs.	\$161,093	FY 2014/15	\$395,000
	Installation	5751	Long established, reputable business supplying and installing products to the housing industry. Products are related to security, waste management and communications, among other requirements. This business has had two owners since 1982 with the current owner since 2005 and is well the WA agent/ distributor for a major industry brand.	\$235,950	FY 2015/16	\$650,000
	Labour Hire	5733	In a very short period this highly professional labour hire company has developed a quality range of services. Eagerly sought after by all mining companies in mineral production. The key is maintenance - services - asset management to companies in full production who have been reducing capital equipment purchases by operating their plant over a longer time frame. Involved in providing labour hire services for shutdowns, all types of maintenance, electrical instrumentation and productivity improvements through Asset Management. STOP PRESS: Owner says "All offers considered".	\$1,054,612	FY 2015/16	E.O.I.
	Agency	5703	This is a unique opportunity for a social, affable person (or couple) to own this new franchise of a respectable member's club which provides a safe, secure service for singles of 45+ to meet like-minded people who are looking for friendship and companionship at club organised events. Ideal for someone who is naturally a great host, loves to organise events like dinners, winery tours, champagne breakfasts, concerts, barbeques, golfing events etc. Has the benefits of a great lifestyle, flexible working hours, excellent income potential, low overheads and can be run from home. Data base of members available to the new franchisee for immediate attendance. A cash positive business with no plant, no stock, no debtors. Extremely rewarding business as it makes a difference in other people's lives!!! Well priced to give a quick return on investment. Low set up costs. Suits home office. Lifestyle business. Excellent income. Existing data base of members.		Contact Broker for Details	\$45,000
	Hairdressing	5691	GMO is proud to have been selected to represent the sale of this excellent top performing Perth based hair salon, top location. Excellent turnover Impressive ongoing growth. Excellent net profit level. Full training at handover. This business has a very high confidentiality level and therefore require you to contact us with a short biography of yourself and we will seek approval to present the business to you at a meeting at GMO offices. We look forward to assisting all serious parties.	\$563,285	FY 2014/15	\$1,055,000
U/O	Repairs	5658	This business is a market leader in leather, vinyl and plastic repairs and restoration for the automotive and furniture market. The purchase of this business includes all the rights to Perth South "exclusivity". No specialised skills required as the cost for full training is included in the purchase price. (\$12,000). Training will be provided at head office in Melbourne.	\$94,417	FY 2014/15	\$220,000
	Bus & Coach Services	5612	Can you see yourself living an idyllic Broome lifestyle, only working 4 hours per day for only 197 days of the year knowing that a Government backed indexed contract is going to deposit funds into your account every second Thursday? If so, then this could be the business opportunity for you. Secure income, fantastic location, long term contract and short working hours all add up to a wonderful opportunity		Contact Broker for Details	\$450,361



HOSPITALITY & ACCOMMODATION BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Bar	5861	Small bar license (120 pax). Exciting location upstairs in grandeur room oozing of character. Catering for young professionals. Currently food offerings are Asian influenced but this venue offers unlimited potential to be re-branded and renamed. A very low entry level. Rare opportunity to own your own small bar. Currently run with 3 taps - 1 owned by Asha, Tiger and the other is open. License allows limited live music - background music only. Saturday nights they occasionally do live music.	\$38,141	FY 2015/16	\$149,000
Tourist Park	5859	Hard to obtain freehold tourist park / holiday retreat. Located on one of Western Australia's most desirable Ecotourism locations. A beautifully setup holiday retreat built on 14.1537ha (35 acres) of land. Substantial infrastructure including: chalets, rammed earth cabins, family rooms, park cabins, ensuite rooms, caravans, powered & camp sites, plus management Accommodation and swimming pool. All buildings constructed out of modern and low maintenance materials. Current owners who are in their 70's, are now retiring after 20 extremely successful years in this business. Turnover has been very consistent over many years, together with a high level of profitability. The combination of: its location, lifestyle, high calibre of guests, coupled with the level of profit generated, makes this one of the best acquisitions of this nature presently on the market.	\$265,102	FY 2015/16	\$1,590,000
Cafe	5858	Ideally located café on the picturesque waterfront. Doing 7 days of the week for breakfast, lunch, coffee and cake. 60 kg of coffee a week. Liquor Restaurant License. Food is delicious, fresh and beautifully presented. Magnificent water views. Known for being one of the best cafes in the area. Indoor and outdoor seating available.	\$285,532	FY 2015/16	\$695,000
Franchise	5850	Superbly located in the bustling city centre since April 2013 this business has been delivering consistently strong profit returns. Choose your own hours to accommodate your lifestyle, you can recruit your own staff and choose the hours you want to devote to this business. Key benefits: No experience required as full training is provided. Outstanding support from a dedicated franchise team locally and nationally. Fresh and healthy food choices with dine-in and takeaway options.	\$127,486	FY 2015/16	\$295,000
Franchise	5849	Delivering the "Coolest Drive-Thru" experience in terms of service quality, speed and product excellence, opened its drive-thru in April 2014, and has returned excellent profits under management. The entire menu is available to order and is delivered quickly. Some of the key benefits: Increased demand for a healthy and tasty alternative to the current drive thru options, in a similar convenient drive-thru format. Consistently strong profit returns. No food experience required as full training is provided. Comprehensive three-week training program also includes HR, Finance and Marketing. Outstanding support from a dedicated franchise team locally and nationally. Great lease in place. Choose your lifestyle with this business currently running 100% under management. Recruit your own staff to fit the hours you want to devote to the business.	\$228,517	FY 2015/16	\$700,000
Cafe	5848	Very quick grab and go espresso bar. Small offering of food. Seating for 10-12 people inside and an outdoor area for 10. Rustic, homely atmosphere.	\$75,372	FY 2015/16	\$145,000
Cafe	5846	Iconic cafe with a huge local following. Trades 6 days only and no nights. Extremely attractive rental terms with rent less than 4% of turnover.	\$127,490	FY 2015/16	\$305,000
Restaurant	5843	Highly regarded and well-reviewed A La Carte Modern Australian and Seafood Restaurant, in a once in a lifetime riverside location close to the CBD. Adjacent major public works project has depressed trading for the last two years, but is set to be a great asset to the business moving forward. ROI of over 43% in your first year	\$152,000	FY 2015/16	\$349,000
U/O Tavern	5828	Tavern Restaurant offering south American style dining and international beverages on Adelaide Terrace (CBD). Services surrounding offices and apartment complexes. Casual but sophisticated venue with high value presentation.	\$271,274	FY 2015/16	
U/O Motel	5816	Well known and highly regarded CBD tavern and restaurant fronting St Georges Terrace. Expensive sophisticated fitout with high value in assets.	\$268,582	FY 2015/16	
Cafe	5806	This delightful casual dining and coffee place is full of so many positives: Well located in the growing Northern Suburbs this is a superb café/restaurant with a relaxed atmosphere. The fitout is first class and equipment is new or nearly new. The menu is modern and caters to all tastes. A full Restaurant Liquor in place. Currently run under management this business will do very well in an owner operator scenario. A long lease is in place and competition is limited. With a few simple tweaks the opportunities for growth are real and many. Don't miss this opportunity to own an established, well located, licensed, casual dining business which has remarkable opportunity for growth.	\$74,602	2016 (9 months)	\$400,000
Cafe	5803	The business represents an excellent opportunity for the right person or investor: A great western suburbs location. Thriving coffee sales. Local favourite. Respectable profits. Strong lease. Newly fitted out	\$139,278	FY 2014/15	\$450,000
Cafe	5802	Small cafe doing big numbers of coffee - currently 75% coffee and 25% food with growth potential. Would suit the first time buyer or coffee lover as it is a great opportunity to get into the industry at this lower level price.	\$60,386	Dec 15 to June 16	\$149,500
U/O Cafe	5801	Café/ lunch bar opportunity exists here for hands on operators. Superb quality fitout with all new kitchen equipment. The premises must be visited to be appreciated. Located in the heart of bustling Kewdale commercial and industrial hub. An excellent place to meet as it has convenient seating internally plus an outside alfresco and office foyer area.	-\$49,050	to April 2016	\$139,000
U/O Tavern	5799	Well-presented tavern in strong growth location. All facilities in place just needing hands on type of operators to take to high levels that this tavern has enjoyed in the past. Licensed for 215 people the premises has recently been refurbished and refreshed. Selling for well under replacement value.			\$280,000



HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Cafe	5798	Five day week, days only *Immaculately Presented Store *Growing Airport Location *Seating Inside and Out *Excellent Operational Systems * Captive Audience * Perfect for Owner Operator * If you have been considering a business investment in a growing coffee market with a good location, good lease and good training and which enables you to have a healthy work-life balance, then this stunning cafe is the perfect opportunity for you.	\$101,065	YTD 2016	\$275,000
Freehold	5794	Positive income based on high leveraged freehold finance. Opportunity for bottom of cycle property and business acquisition. High yielding residential investment. Flexible to acquire more apartments or selectively dispose of individual apartments when market turns. Positive net income above current finance costs. Attractively renovated strata titled apartments in close proximity to Geraldton CBD. Management in place as owner lives interstate. Opportunity for owner operator to promote complex for further income growth. Future capital gains.	\$169,984	8-year average	\$2,152,000
Cafe	5790	Local friendly café serving offices Monday to Friday and strong local following on weekends. Very well positioned with no immediate competition. Nestled in busy Stirling business precinct. This business has plenty of scope to improve and offers exciting prospects for a new motivated owner.	\$109,283	FY 2014/15	\$227,500
Catering	5780	Much loved well known Catering Business - Calling Foodies! Villa style premises in Perth Inner suburbs. This business keeps presenting so many delightful surprises and ticks many investment boxes: Currently boasting 20 plus blue chip government, education and NGO customers as well as hundreds of private clients; Income streams include catering and café; Loyal and regular clients; Excellent premises and equipment; Great lease terms and rent; Old Villa style and scope to add food deli/gift retail; Onsite accommodation available; Corner site in Top location; Very busy street; Space to create further off-street parking. So much scope for growth! Owners retiring and seeking new energetic owners, happy to train.	\$152,277	FY 2015/16	\$355,000 ONO
U/O Bar	5779	Lease in excess of 43 years (incl. options). Offering security of long term tenure. Rare late night liquor licence of 3 separate areas. Assets in Plant & improvements of over \$750,000 (30/6/15) at balance sheet value. Capable and experienced management in place.	\$551,674	FY 2014/15	Expressions of Interest
Cafe	5772	This unique riverfront cafe is an excellent opportunity for hands on operator to take to the next level. Currently run under full management. Located on the banks of the Swan River within a nature reserve this venue provides multiple revenue streams within one spectacular location. The cafe has a relaxed atmosphere and provides a Modern Australian menu moderately and yet competitively priced. The cafe offers both indoor and outdoor dining facilities including a Restaurant Liquor License. The site also boasts a popular "kiosk" doing a booming trade in take-away, drinks and ice creams. There is ample parking available for staff and clients. There is a strong lease in place with a stable landlord. Options to 2026.	\$257,676	FY 2014/15	\$900,000
Cafe	5762	Attractive café/restaurant in high traffic location. Trendy inner city suburb. Yearly rental allowing for strong profits. Offers numerous opportunities to open more hours and introduce different cuisine. Very clean and modern fit-out.	\$189,079	FY 2014/15	\$400,000
U/O Tavern	5741	Unique opportunity to own a Perth Icon. This licence tavern has an excellent reputation as a sophisticated restaurant and small bar. With its exclusive CBD location this site offers multiple income streams including, breakfast, lunch, dinner & special functions.	\$356,789	FY 2014/15	\$895,000
Restaurant	5728	Quality restaurant nestled in exciting area overlooking tranquil lake and fountains. Currently serving rustic European dishes with a French focus. Trades 6 nights for dinners and 1 day for lunch. Offers numerous opportunities to trade more hours such as breakfast/lunch or change venue to other cuisine. Very reasonable rental with extra terms negotiable. Great for first time buyer or chef ready to open their own.	\$91,409	FY 2014/15	\$195,000
Restaurant	5661	Highly popular Broome icon. With its excellent reputation and prime location this is a fantastic opportunity for a hands-on-operator. If you would love to provide great food, own and operate a highly profitable business and live in WA's spectacular Kimberley Region, this Broome restaurant is for you.	\$218,843	FY 2014/15	\$395,000
Restaurant	5653	High exposure site based in the West Perth Business precinct presents an excellent opportunity to re-brand this site, with a large alfresco area that seats 60 people and room for over 100 seats inside with separate grand function room (seats 30). This property offers unlimited potential for an enthusiastic owner to build this business.		Contact Broker for Details	\$80,000
Cafe	5581	Excellent 5 1/2 day well-known and much-loved Subiaco cafe available for sale! This purpose built cafe on the sunny side of the street is waiting with open arms for a new owner to once again lift the cafe to a whole new level! Five days with excellent work hours returning \$130,000 plus per annum. The cafe ticks many boxes: Five-day cafe; Well-presented cafe; Loyal customers; Corporate, office, tourists and walk-in customers; Very busy street; Compact layout; Low staff configuration; Excellent training available from current owners; Tidy systems and computerized point of sale system to track sales types.	\$131,000	FY 2014/15	\$300,000
Backpackers	5565	This unique freehold YHA Backpacker consists of the main hostel, comprising of 27 rooms, and all facilities (including pool, air-con throughout, laundry facilities, lounges, TV room). Adjacent to the backpackers is an owner/manager house which comprises of 3 bedrooms, lounge/dining, kitchen, bathroom and laundry. Included in the sale are 3 additional Guest House. A 5 bedrooms/1 bathroom, 4 bedroom/1 bathroom and a 3 bedroom/1 bathroom. All properties are fully furnished and equipped.	\$127,013	FY 2014/15	\$880,000
Cafe	5441	Retail food outlet in Leederville. Excellent product range. Well trained staff. High traffic flow. Simple to operate. Strong sales - \$861,702 (FY 2012/13). Unbeatable return on investment.	\$228,314	FY 2013/14	\$480,000



RETAIL (FOOD & LIQUOR) BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Franchise	5837	Well established franchise food store located in the Northern Suburbs with excellent parking nearby with great street visibility. It is a highly regarded brand that is part of the Retail Food Group. The business lends itself to someone who is entrepreneurial and with an appetite for success although no specific skills are required to operate the business. The franchised business has excellent systems in place and is very well presented and ready for a new owner to take it to the next level.	\$108,711	FY 2015/16	\$405,000
	Convenience Store	5811	Future-proof your profits with this counter cyclical convenience supermarket returning sensational and increased net profits for the third year in a row. Join IGA and their push into the growing convenience and value added supermarket shopping sector. Run under management with a genuinely simple model to follow. 3 consecutive years of increased turnover and profitability. Opportunity to expand food to go and fresh food sections. Corner location on main road. Ample and easy parking access front and rear. No experience needed.	\$268,320	FY 2014/15	\$675,000
U/O	Liquor Store	5809	This retail liquor store is situated at a corner location with ample front and rear parking, excellent signage opportunity and store entry from both front and rear. Well-presented premises with good quality, well maintained plant and equipment High net worth suburb with a superior income disposal demographic.	\$151,004	FY 2014/15	\$575,000
	Gourmet Foods	5764	This is an extremely rare opportunity, to acquire one of WA's best known and loved business of this type. Large enough to support two families or a partnership. Would also suit buyer of a large supermarket. A diverse range of everyday food consumables ensures strong continual sales and repeat business on a daily basis. Given the nature of products sold and service provided, it does not compete with large supermarkets. Therefore, providing a great deal of protection against national operators, whilst maintaining excellent trading margins. A long term property lease is available, guaranteeing security of tenure for a new owner.	\$843,760	FY 2014/15	\$2,600,000
	Fast Food/ Takeaway	5718	Mobile food vending business consisting of 3 vans. Forward Events for 2016 booked. Completely self-contained vans and trailers that can go anywhere anytime. No qualifications needed. Work Part time hours. Low overheads.	\$92,443	FY 2014/15	\$240,000
	Franchise	5531	Excellent opportunity to become the proud owner of one of Australia's very best drive through coffee franchises. Muzz Buzz provides premium coffee and excellent range of food. Located in well-known regional centre with excellent long lease.		Contact Broker for Details	\$280,000
U/O	Liquor Store	5453	Sensational ocean side location. Surrounding demographic growth. Near new fitout & plant. Long lease available. Full Sunday trade licence. History of solid profits.	\$134,236	FY 2015/16	\$279,000

RETAIL (GENERAL) BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Lotto Kiosk	5838	Prominent lottery outlet set in a prime location north of the river in a busy and ever expanding shopping centre. With a notorious reputation, great sales figures and no buyer experience needed this business will not last long on the market! There are countless reasons to ensure you secure this outlet: Sought after location NOR in a large and growing shopping centre. High foot traffic. Well renowned and loved outlet with many repeat customers. \$2m plus annual lotto sales. Low staffing required. Quick and easy to learn with no industry experience needed	\$70,689	FY 2015/16	\$195,000
	Fashion	5824	Award winning bridal boutique with well-regarded reputation. Prime central location in the Perth bridal hub. Access to a wide range of exclusive brands from around the world. Increasing and consolidating financial growth from year to year. In store processes as well as advertising and marketing strategies already in place. Current owners are selling due to lifestyle changes. Opportunities exist for a new owner to continue to grow this fantastic business exponentially and possibly expand to multiple locations in the future.	\$114,334	FY 2015/16	\$170,000
	Blinds	5815	This award winner is nestled amongst the who's who in retail in arguably the best retail location in Perth. Enormous foot traffic drives the sales of this impressive retail business which has a branch in another high socio economic area. Long established and run by the same owner for 21 years, professional staff, award winning showroom give this business Quality and class! Growing sales despite economic downturn.	\$327,849	FY 2015/16	\$989,000
	Jewellery	5785	This stand-out, always refreshing, ever surprising jewellery retailer in a busy regional WA town is now ready to pass the business to a new enthusiastic owner. Offering an excellent location in a prominent high foot traffic centre with very favourable long lease. This business also has an e-commerce site which leads to national sales. Semi-managed with owner working 3 days a week and able to take extended holidays. Excellent handover and training.	\$283,697	FY 2014/15	\$695,000
	Clothing/ Accessories	5740	Extremely well organised business with and outstanding reputation. Strong sales year round. High density location with favourable demographic. Busy cafes and retail means foot traffic all day. Superb retail space with design studio and alfresco at the back. Easy to manage with excellent staff and owner willing to stay on. Good hours of operation.	\$111,436	FY 2015/16	\$199,000
	Travel Agency	5738	A unique travel group with constant growth, experienced staff (incentive based) and highly skilled directors in position who are available for ongoing participation with new owner.		Contact Broker for Details	\$4,250,000
	Clothing/ Accessories	5645	Unique retail opportunity to acquire a great south west business. Well known National and International brands. Latest fashion trends apparel and footwear. Prominent shopping centre location? Perfect profitable business in the south west region.	\$118,500	FY 2014/15	\$260,000
	General Store	5538	Posties General Store is a combined retail operation offering; Newsagency and Lotterywest products, Licensed Post Office products & services, General Store.	\$159,001	FY 2013/14	\$1,675,000