



## WHOLESALE & MANUFACTURE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Furniture	5929	Located in a very prominent position with high exposure, this business is great for a handy owner operator or a husband wife team. With no hard selling involved the business derives its customers through the website, walk in and repeat customers. It enjoys a preferred supplier status with several organisations. The nature of the product and the fact that the business offers custom made items almost eliminates the threat of overseas competition. Ideally a new owner will be a handy man with an entrepreneurial disposition who can grow this business exponentially by adding new lines and doing some direct marketing. The current owner will be glad to discuss growth prospects and initiatives required to realise the growth. Full Training will be provided to the new owner.	\$124,477	FY 2015/16	\$250,000
Food	5923	GMO is absolutely delighted to present this celebrated Perth sushi business for sale for the first time since opening its doors many years ago. An opportunity not to be missed, seeking a passionate and dedicated new owner to continue growing this highly profitable food business. Long successful history (operating over 19 years). Highly profitable sushi business. Iconic Perth business with phenomenal reputation. Outlets in 2 busy locations surrounded by universities, schools and hospitals. Real growth avenues suiting ambitious new owner. Simple to learn processes requiring no prior industry experience. Supplier to large clients such as independent supermarkets, local schools and cafes.	\$272,568	3.5 year average	\$785,000
Wholesale	5833	Perth based. High margins. Exclusive trademarks. Office in Melbourne. Supplies distributors & suppliers to building industry. Large growing range with excellent branding.	\$1,242,552	pa average 2014-2016	\$3,000,000
Nursery	5781	Ultimate lifestyle, recession and internet sales proof business. 37 years of great history. 2 very lovely modern homes nestled very separate on 5 picturesque acres. 45 minutes from Perth and 5 minutes from beach. Easily learned production of Australian native plants required for local councils, main roads, nurseries, housing estates, revegetation of coastal and mining areas and the landscaping industry. Excellent plant and equipment includes large sheds and 3 high quality water bores. Suit 1 or 2 families. Owners will give smooth business transition with one owner willing to stay on from 6-12 months if required. Business \$450,000 and Freehold \$1,700,000.	\$233,465	FY 2015/16	\$2,150,000

## SERVICE BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Education	5934	With the 2017 school year well under way, this business is gearing up for a surge in even more patronage from Aussie Mums and Dads willing to financially invest to improve their offspring's classroom performance. This business is one of Perth's largest and most successful independent tuition academies and is fully equipped with all the training and teaching materials in well fitted out premises in the Western Suburbs. This is a 5 day a week business and the owner has a very flexible schedule allowing for outside interests due to experienced and committed staff. Strong sales and profitability. Priced at an exceptional 60% return on investment. Operating for over 10 years. Full training and handover to the new owner. Quality tutors already in place. Excellent opportunities to expand the business into other States and online. Ready to franchise.	\$90,379	FY 2015/16	\$150,000
Beauty Salon	5935	Immaculate presentation. A location that is impossible to duplicate. Rent for this site is very competitive. Business has built up an excellent reputation within the area. High visibility and good flow of foot traffic. Well-appointed suburban centre. Stocking a wide range of products including Dermalogica. The business has been very good to the owner whose children are now grown up and is looking for a lifestyle change. This is an excellent business in a prime location in a growth industry so early viewing is encouraged.	\$32,173	FY 2015/16	\$100,000
Plumbing	5926	Highly profitable maintenance and plumbing business managed by non-plumber with excellent systems including scheduling and invoicing. Strong spread of consistent clients, mainly in investment property management. High value assets including all vehicles, tools and stock. Great profitable business opportunity with growth opportunities.	\$265,282	FY 2015/16	\$680,000
Automotive	5924	Well-established retailer and installer of 4WD parts and accessories. Annual turnover in excess of \$2Million. Adjusted Annual Net Profit of approx \$180K. Private, trade, and business to business clients. Large showroom and workshop. Established over 10 years ago by the current proprietor. Expert advice and high level of service offered. Long standing fully qualified staff members. New long term lease can be negotiated with the landlord.	\$177,508	FY 2015/16	\$396,000
Display Products	5910	Profitable Osborne Park based service business. Strong growth potential. Business to business services. Home based admin + Low cost warehouse rental. Captive growing client base. High tangible assets (\$220k Stock + \$60k Goodwill = \$280k Asking Price).	\$151,623	CY 2016	\$280,000
Service	5905	This thriving business is ready for an energetic new owner to grow and expand with a creative team of professionals. Providing photographic services to the corporate event, advertising & PR markets and with a state of the art photographic studio you can shape your own success. Call now, this business won't last long!	\$266,904	FY 2015/16	\$475,000
Dry Cleaner	5898	This reputable dry cleaning business has been under the same ownership since inception. It offers a unique customer payment system that provides immediate positive cash flow. The business operates from a busy community shopping centre with low overheads and security of tenure. Secure and immune to the threat of the internet or majors.	\$133,381	FY 2015/16	\$299,000



## SERVICE BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
U/O	Dry Cleaner	5892	Long established and profitable. One owner for 30 years. First time on the market. Staple in the community - known to the surrounding suburban areas for consistent quality and the best service. Solid and loyal customer base. Multiple income streams.	\$119,638	FY 2015/16	\$180,000
	Service	5889	New business launched in May 2016. Fantastic western suburbs and near CBD location. Attained exponential growth and media attention since opening in early 2016. Huge and loyal customer database over 1000 clients. Phenomenal sales figures with high profit margins. Opportunity to expand into nationwide franchise. Rewarding business with unlimited potential. Day time hours only, the nights are yours! Sophisticated website allowing online bookings. Great online reputation and customer reviews. Franchise rights for WA and can be expanded Australia wide with First Right of Refusal for rest of Australia.	Contact Broker for Details		\$425,000
	Automotive	5876	Large panel shop. Well located in northern coastal town. Insurance - Private Work - Vehicle Restoration. 4x4 Body Modifications. Excellent reputation. Very little competition. Strong consistent profit. The business needs to progress to the next level to cope with incoming work that is currently being put off/turned away. This will give a new owner the chance to double the present business very quickly and easily.	\$283,874	FY 2015/16	\$250,000
U/O	Equipment	5872	Highly profitable lifestyle business with 28 years solid trading history. Annual Sales of \$2.5M. Annual Profit of \$480K +. Largest Operator in Australia. Retail / Wholesale / Hire Equipment. Convenient Operating Hours. Highly Recommended opportunity.	\$486,981	FY 2015/16	\$985,000
	Hair & Beauty	5868	Franchise: A Perth leader in the hair and beauty industry. Outstanding international reputation with large number of repeat customers. Prized central Perth location with high foot traffic. \$2 million plus annual turnover. Professional and loyal team of staff. Strong training and support systems in place. Large social media presence. Strong cash flow.	\$212,937	FY 2015/16	\$399,000
U/O	Hire	5863	Dry hire of essential in-demand equipment. Regular monthly income of around \$25,000pm, 5 day/week and scope for expansion make this a very attractive proposition. This very unique forklift hire and sales business ticks all the boxes.	\$223,075	FY 2015/16	\$550,000
	Service	5862	A company's truck fleet is their billboard and maintaining this image is essential for repeat business. A truck washing system can be effective at: Maintaining spotless image presentation, delaying corrosion, removing plant material and bugs, avoiding soil and debris build-up on mechanical components, avoiding scratches and scuffing by keeping paint and metal finishes clean, removing contaminants. If you're an enthusiastic go-getter the truck world is waiting for you! A vehicle, trailer and all equipment is included in the sale and with an established client base you're ready to go from day one.	\$90,171	FY 2015/16	\$95,500
U/O	Contracting	5857	Long known service based in East Fremantle. Operates only within 10kms from home-base. Receives automatic business referral work from East Fremantle Council. All phases of tree lopping, tree removal, palm tidy and storm damage.	\$275,213	p/a	\$395,000
	Service	5820	A superb mobile truck washing business based North WA High Profits-Low Overheads-Easy to learn. Pay back your investment in less than one year. This "Be your own boss and work for yourself" business ticks all boxes: Huge expansion potential. Pick and choose the days you want to work. Low overheads. Full training provided. Low creditors. Low stock. Positive cash flow. State of the art equipment. If you are a hard-working life style loving individual. This one is for you! What's more: No premises required. Price includes \$73,400 worth of P&E. Truck washing is an essential service to the transport industry. Maintaining a clean fleet is important to the transport company's image - a clean truck fleet speaks volumes towards retaining the transport contract.	\$221,219	FY 2015/16	\$195,000
	Fitness	5817	Large modern 24-hour gymnasiums in prominent positions. Current and future growth prospects. Excellent and latest gymnasium equipment. Operated under management with minimal owner involvement. Growing membership (currently 2950). Strong recurring income via direct debit membership agreement. Sale price includes Trademark.	\$561,397	FY 2015/16	\$1,570,000
	Hairdressing	5775	GMO proudly launches for sale this fully under management top performing, South of the River Hairdressing Salon. Located in a coveted retail precinct and boasting a 28-year history, it offers a very solid business foundation for a new enthusiastic owner. Current owners are not hairdressers; they work approximately 4 hours per week on the business and not in it. Business operations IT and systems have been setup for remote access and can be coordinated from home and does not require Owner to attend the business. Top location on waterfront spot. Excellent systems. Strong base of loyal clients.	\$270,106	Jan 2016 to Jan 2017	\$625,000 + stock
	Industrial Company	5761	Industrial Service Business - Under Management. Established over 50 years. Has General/Manager - Retiring owner works part-time. Three divisions servicing different industry sectors. Long term history with major clients in W.A.	\$697,379	Average FY 2013-16	\$1,980,000
U/O	Automotive	5760	Automotive franchise with strong 30+ year history. This is a solid, proven and effective franchise, which is strategically located in Perth's growing Northern Suburbs. Enjoy incredible individual training, technical backup, great computerised systems and a centralized buying office with price advantages on equipment, parts and lubricants.	\$171,358	FY 2015/16	\$395,000
U/O	Child Care Centre	5724	Fully Managed Centre in Regional WA - owner lives South of Perth and travels to school once to twice a month. Excellent management systems allows for remote monitoring. Placements for Long Day Care and After School Care. 70% capacity at moment.	\$332,235	FY 2016	\$500,000
	Bus & Coach Services	5612	Can you see yourself living an idyllic Broome lifestyle, only working 4 hours per day for only 197 days of the year knowing that a Government backed indexed contract is going to deposit funds into your account every second Thursday? If so then this could be the business opportunity for you. Secure income, fantastic location, long term contract and short working hours all add up to a wonderful opportunity	Contact Broker for Details		\$450,361

## HOSPITALITY & ACCOMMODATION BUSINESSES

Category	File #	Brief Description	Net Profit	NP Period	Listing Price
Restaurant	5933	Hugely popular and busy CBD shopping centre location. Currently run under management. Great customer reputation with lengthy sales history - established 33 years ago. No Direct Competition. No Industry experience needed. Turnover in excess of \$1 million (FY2015/16). Policies and procedures already in place. Loyal and friendly team of staff. Growth opportunities and potential Franchising opportunities. Elizabeth Quay a new attraction. Good lease with options. New & planned apartment blocks in Perth CBD.	\$224,585	FY 2015/16	\$560,000
Cafe	5931	Currently run under management so screaming for an enthusiastic owner operator. Fantastic fit-out all as new unlimited seating area including alfresco. Would suit first time buyer as it is a great entry level price.	\$45,868	(6 months) July - Dec 2016	\$123,000
Coffee	5928	This city cafe is located amongst the hustle and bustle of the terrace and is within metres of the popular tourist destination of the famous "London Court" entrance. As the business has been run under management since current owner purchased in 2007, there is unlimited scope to increase trade with hands on care and attentive service, cafe seats 25-30 people inside.	\$112,980	FY 2015/16	\$224,000
Cafe	5927	Busy cafe in an exciting location south of the river. This cafe enjoys a very loyal local following doing over 35kg a week in coffee. This is a busy business. Terrific cafe available with history of excellent cash flows. 2015/16 turnover in excess of \$1,400,000 with rental under 5%. This is a rare opportunity to acquire in this price range. Mainly breakfast trade but plenty of scope to increase profits.	\$149,804	FY 2015/16	\$270,000
Cafe	5922	Rare opportunity to acquire this highly successful café concept which is unique to others. Enjoys consistent cash flows and an icon to the locals with excellent reputation for serving a quality product in coffee, breakfast and lunch. With all this success, there are still numerous streams for extra growth.	\$244,825	Jan - Dec 2016	\$1,230,000
Motel	5921	A circa 1990's built single level hospitality/ motel accommodation development, which includes a main central building containing the property's common amenity, plus operational areas, and 7 separate accommodation blocks containing 61 guest rooms. The vendors now are willing to provide the opportunity to acquire the walk-in-walk-out interests in this well-established property and associated business at what the vendors suggest is a bottom of the market pricing level.	\$481,112	1 July 2015 to 30 June 2016	\$4,600,000
Cafe	5918	Immaculately presented cafe fully refurbished in 2014 by Bremick Group - a must visit. Enjoys a monopoly type location to large office complex, overlooking the complex pool.	\$215,464	FY 2015/16	\$390,000
Caravan Park /Villas	5918	This upmarket villa and caravan park complex is located next to major regional government services and a stone's throw from the ocean on main town thoroughfare. Impeccable presentation. Extensive renovation of villas and park in last 12 months and prepared for imminent sewer connection to park. High assets value in freehold (over \$2.5m). "Up to the minute" accommodation booking systems. 4 star accredited and 4 1/2 stars on TripAdvisor (Certificate of Excellence 2016). Generous Manager/Owner residence. Popular pool and recreation area. Long history of trading profits	\$332,665	FY 2015/16	\$3,750,000
Bar	5909	One of Perth's original small bars and after 8 years still one of the best! Renowned for cocktails, craft beers and an eclectic mix of clientele.	\$294,684	FY 2015/16	\$549,000
Lunch-bar	5907	GMO has been instructed to present all offers. Due to change in corporate policy the Singaporean Shareholders have asked the vendors to divest from this venture. The Sellers are not offering the trading name. The business has been showing promise but not enough time devoted to grow the business. Whilst it was operating the reviews were great. High quality fit-out and equipment. The buyer takes over a 4-and-a-half-year lease.	Contact Broker for details		\$250,000
Cafe	5897	The owner of this business specialises in new shop fit-outs and designing hence no expense has been spared on this site with a total fit-out cost in excess of \$900,000. The opportunity presents itself to a hands-on operator to utilise this site to its full potential. The site must be looked at and assessed as to what it could achieve not what it actually exists as. The business has not enjoyed a hands-on team since inception, and has had to endure the sharp decline in the Perth CBD vacancy rate. The outgoing proprietor believes, as this corrects, and with the endeavours of a new enthusiastic owner the potential for this business is exciting.	-\$14,225	FY 2015/16	\$280,000
Cafe	5895	Popular cafe close to the city. Excellent corner site with onsite parking. Great place to meet and well-designed seating areas. Fantastic lease terms available. Modern food offerings at brekky and lunch. Brilliant demographic mix of dense residential and commercial units. Possibility of upgrade to restaurant or small bar.	\$66,737	FY 2015/16	\$195,000
Cafe	5894	Owners have established a terrifically popular coffee café close to the city and in the heart of Leederville business district. Run smoothly by well trained, friendly and reliable staff. Food offerings are great breakfast and simple lunches, easy to prepare. Location is highly visible from street and close proximity to a great mix of residential and commercial units.	\$180,641	FY 2015/16	\$650,000
Freehold	5893	The owners of the property portfolio operate their business on site by letting the various accommodation apartments on both a long and short term basis. Financial details are provided within this information memorandum which indicate the healthy holding income for what are predominantly redevelopment properties. Prime redevelopment opportunity. First time offered in 23 years. 64 apartments contained within 9 freehold properties, owners retiring. South Perth riverside location comprising 64 apartments, within 3km of the Perth CBD. Serviced apartments and residential rental income averaging \$1,419,224 pa turnover over the past 5 years. Healthy net profit represents great holding income for eventual redevelopment. Opportunity to grow existing business.	\$787,288	Avg p/a over 5 years	POA

U/O

## HOSPITALITY & ACCOMMODATION BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Resort Management Rights	5890	Buyers approved of by the Council of Strata Owners, have the opportunity to be awarded a new 5 + 5 Management Rights Agreement of this attractive, 4.5 star rated, beachside, 20 villa resort in one of WA's favourite holidays towns. Operators live onsite in their modern 2 bedroom: 2 bathroom villa, with office/reception. Resort also includes tennis court and swimming pool. Outstanding lifestyle opportunity!	\$109,390	FY 2015/16	\$745,000
U/O	Restaurant	5870	Award Winning Restaurant and Iconic Small Bar. in a phenomenal location in the heart of busy Perth City precinct. Flexibility of dual license. Recently completed expensive & sophisticated refurbishment. Lease tenure until 2025.	-\$51,139	Dec 2015 to June 2016	\$195,000
	Cafe	5869	Legendary cafe located on buzzing main road, pumping out great coffee and eats to thousands of people in local offices, TAFE and retailers. Coffee and kitchen ready to go. Crazy cool fit out with cosy alfresco. Serious coffee sales @ 40kg a week. Low overheads and staff requirements. Daytimes only; the nights are yours. Great rep with local crowd (8 years running). No brainer for owner/barista to get started now.	\$81,864	FY 2015/16	\$129,000
	Tourist Park	5859	Hard to obtain freehold tourist park/holiday retreat. Located on one of WA's most desirable Ecotourism locations. A beautifully setup holiday retreat built on 14.1537ha (35 acres) of land. Substantial infrastructure. All buildings constructed out of modern and low maintenance materials. Current owners who are in their 70's, are now retiring after 20 extremely successful years in this business. Turnover has been very consistent over many years, together with a high level of profitability. The combination of: its location, lifestyle, high calibre of guests, coupled with the level of profit generated, makes this one of the best acquisitions of this nature presently on the market.	\$265,102	FY 2015/16	\$1,590,000
U/O	Restaurant	5843	Highly regarded and well-reviewed A La Carte Modern Australian and Seafood Restaurant, in a once in a lifetime riverside location close to the CBD. Adjacent major public works project has depressed trading for the last two years, but is set to be a great asset to the business moving forward. ROI of over 43% in your first year	\$152,000	FY 2015/16	\$349,000
	Tavern	5828	Tavern Restaurant offering south American style dining and international beverages on Adelaide Terrace (CBD). Services surrounding offices and apartment complexes. Casual but sophisticated venue with high value presentation.	\$271,274	FY 2015/16	
U/O	Cafe	5806	This delightful casual dining and coffee place is full of so many positives: Well located in the growing northern suburbs this is a superb café/restaurant with a relaxed atmosphere. A full Restaurant Liquor Licence in place. Currently run u/management this business will do very well in an owner operator scenario. Long lease is in place, competition is limited.	\$23,413	FY 2015/16	\$245,000
U/O	Catering	5780	Much loved well known Catering Business - Calling Foodies! Villa style premises in Perth Inner suburbs. Income streams include catering and café. Loyal and regular clients. Excellent premises and equipment. Great lease terms and rent. Onsite accommodation available. Corner site in Top location. Very busy street. Space to create off-street parking.	\$152,277	FY 2015/16	\$335,000
	Cafe	5772	This unique riverfront cafe is an excellent opportunity for hands on operator to take to the next level. Currently run under full management. Located on the banks of the Swan River within a nature reserve this venue provides multiple revenue streams within one spectacular location. The cafe has a relaxed atmosphere and provides a Modern Australian menu moderately and yet competitively priced. The cafe offers both indoor and outdoor dining facilities including a Restaurant Liquor License. The site also boasts a popular "kiosk" doing a booming trade in take-aways, drinks and ice creams. There is ample parking available for staff and clients. Strong lease in place with a stable landlord.	\$257,676	FY 2014/15	\$900,000
	Cafe	5762	Attractive café/restaurant in high traffic location. Trendy inner city suburb. Yearly rental allowing for strong profits - 3.5% of turnover. Offers numerous opportunities to open more hours and introduce different cuisine. Very clean and modern fit-out.	\$79,585	FY 2015/16	\$400,000
	Restaurant	5661	Highly popular Broome icon. With its excellent reputation and prime location this is a fantastic opportunity for a hands-on-operator. If you would love to provide great food, own and operate a highly profitable business and live in WA's spectacular Kimberley Region, this Broome restaurant is for you.	\$217,970	FY 2015/16	\$375,000
	Cafe	5581	Excellent 5 1/2 day well-known and much-loved Subiaco cafe available for sale! This purpose-built cafe on the sunny side of the street is waiting with open arms for a new owner to once again lift the cafe to a whole new level! Five days with excellent work hours returning \$130,000 plus per annum. The cafe ticks many boxes: Five-day cafe; Well-presented cafe; Loyal customers; Corporate, office, tourists and walk-in customers; Very busy street; Compact layout; Low staff configuration; Excellent training available from current owners; Tidy systems and computerized point of sale system to track sales types.	\$124,000	FY 2015/16	\$300,000
	Backpackers	5565	The Backpacker Business consists of the main hostel, comprising of 27 rooms, and all facilities (including pool, air-con throughout, laundry facilities, lounges, TV room). Adjacent to the backpackers is an owner/manager house which comprises of 3 bedrooms, lounge/dining, kitchen and bathroom.	\$127,013	FY 2014/15	\$800,000

## RETAIL (FOOD & LIQUOR) BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Ice-cream	5899	Manufacturing retailer of gelato ice cream. Second income stream from gaming shop (combined tenancy). Fantastic location and excellent foot traffic. Simple operation and is cash generative.	\$277,131	FY 2015/16	\$1,275,000
U/O	Bakery - Specialised	5866	Established specialist donut kiosk in the heart of one of Perth's largest and busiest shopping centres. new expanded premises on handover. Current owner only working 4 day/week. opportunities to expand into a franchise and/or online ordering.	\$231,025	FY 2015/16	\$499,000
	Supermarket	5814	Well-established business is a cornerstone cash flow. Essential products, one of Australia's most recognised brands. This high-quality business opportunity is excellent value. Hugely successful business, fully managed, with high turnover, long lease and the backing of a major player in Australia. The business comprises four renowned Aussie brands and is provided with four diversified income streams. A new owner could continue to run the business run under management or step in as a hands-on owner which would provide a potential uplift in retained earnings. The upside sales potential: Online, Loyalty Cards, Senior Discounts, Local Area Marketing. The upside gross profit potential: Bulk Buying, Supplier Negotiation, Stock, Margin, Markdown Reviews & Settlement Discounts	\$736,825	FY 2015/16	\$3,600,000
	Convenience Store	5811	Future-proof your profits with this counter cyclical convenience supermarket returning sensational and increased net profits for the third year in a row. Join IGA and their push into the growing convenience and value added supermarket shopping sector. Run under management with a genuinely simple model to follow. Three consecutive years of increased turnover and profitability. Opportunity to expand food to go and fresh food sections. Convenient corner location on main road. Ample and easy parking access front and rear. No experience needed. Secure lease with option	\$275,193	FY 2015/16	\$675,000
U/O	Liquor Store	5809	This retail liquor store is situated at a corner location with ample front and rear parking. Well-presented premises with good quality, well maintained plant and equipment High net worth suburb with a superior income disposal demographic.	\$151,004	FY 2014/15	\$575,000
	Gourmet Foods	5764	This is an extremely rare opportunity, to acquire one of WA's best known and loved business of this type. Large enough to support two families or a partnership. Would also suit buyer of a large supermarket. A diverse range of everyday food consumables ensures strong continual sales and repeat business on a daily basis. Given the nature of products sold and service provided, it does not compete with large supermarkets. Therefore, providing a great deal of protection against national operators, whilst maintaining excellent trading margins. A long-term property lease is available, guaranteeing security of tenure for a new owner. Consistent revenues in excess of \$8 million dollars per annum, makes this one of the best cash flow businesses available in today's market.	\$843,760	FY 2014/15	\$2,600,000
	Fast Food/ Takeaway	5718	Mobile food vending business consisting of 3 vans. Forward Events for 2016 booked. Completely self-contained vans and trailers that can go anywhere anytime. No qualifications needed. Work Part time hours. Low overheads.	\$92,443	FY 2014/15	\$240,000

## RETAIL (GENERAL) BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Fashion	5919	A simply unmissable opportunity! This quality WA fashion retailer is up for sale for the first time since its inception in 2001. Seeking enthusiastic new owner to take the reins of one of the state's most profitable retail businesses. Unbeatable location in tourist hotspot. Highly lucrative business (2016 turnover \$1.2mil). Niche market with few competitors. Long successful history. Market leader in high end fashion apparel and home gift ware. Australian and international brands. Real growth avenues. Strong social media following on Facebook and Instagram. Fashion and design experience advantageous but not essential.	\$256,221	F/Y 2015/16	\$765,000
	Entertainment /Leisure	5916	Current year's sales performance up by more than 20% compared to same period last year, this business is the largest supplier of the range of products in WA. Located in the Northern suburbs of Perth it supplies to the home, business and hospitality industry. The products are imported directly with no middle men involved, hence the very high margins. Can be run by one person and most inquiries come from the Website presence. There is very little competition in this industry. Sales and Profit growth recorded every year but growth potential is still largely untapped. Huge opportunities await a proactive and enthusiastic smart operator who has interest in this exciting and growing market which supplies to a wide age group. This is one industry that the suppliers keep ahead of the technology game!	\$135,335	FY 2015/16	\$379,000
	Fitness	5914	Fully operational and contemporary website in place. Well renowned business in fast growing industry. Capacity to expand product range. Multiple real growth avenues. Price inclusive of stock. Remote access control. business can be managed from anywhere in the world. No staff, no debtors, money upfront. No stock obsolescence. Open 24 hours. Minimum overheads. High margins. Local, national and international consumers.	\$118,697	FY 2015/16	\$365,000
	Convenience Store	5911	This business has huge growth potential aligned with the Riverside Development Project where there will be redevelopment of underutilised land within the East Perth area between Plain Street to the West and the Swan River to the East. Approvals have been given for high rise apartment buildings in the surrounds and this may also provide additional customer base for this business.	\$70,884	FY 2015/16	\$235,000

## RETAIL (GENERAL) BUSINESSES (continued)

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Newsagency	5903	This brand-new News Lotto Magazines Gifts etc. business has now been 5 years in development, originally the store was expected to open its doors in 2013 but due to internal red tape the construction of the complex this was put on hold until 2016 by the Developer. In the 3 years whilst waiting the owners current painting business has grown so significantly and his children taking up other opportunities the owner has now decided to sell this great opportunity. All the hard work has been done and the Newsagency Lotto is now up and running with increasing turn over each week particularly in Lotto. The business has massive upside as there are to be over 200 new homes built in Wattle Grove over the next few years, the owners are currently talking with Australia Post as an add on. The business is well located in the completely new and good looking centre with great neighbouring businesses such as Aldi right next door! The shop faces on to Hale Road which is currently running at approximately 10,000 vehicles per day. This is such a grand opportunity to reap a superb long term benefit with the security of a licensed Lotto and Newsagency and certainly warrants further investigation.			\$415,000
U/O	Newsagency	5880	Well established and beloved newsagency trading within a bustling suburban North of River shopping centre. Seeking enthusiastic owner to take the reins of this easy to run gold mine with a lengthy history and excellent sales. Multiple revenue streams.	\$166,216	FY 2015/16	\$420,000
U/O	Fashion	5824	This boutique bridal shop for sale in Perth has become the envy of similar shops around Perth and even Australia. This is an outstanding opportunity for an owner operator to take the reins and grow this beautifully presented business even further. All stock at time of settlement is included. Stock value between \$70k-\$100k depending on time of year.	\$114,334	p/a 2016	\$125,000
	Blinds	5815	This award winner is nestled amongst the who's who in retail in arguably the best retail location in Perth. Enormous foot traffic drives the sales of this impressive retail business which has a branch in another high socio economic area. Long established and run by the same owner for 21 years, professional staff, award winning showroom.	\$262,387	FY 2015/16	\$750,000
	Clothing/ Accessories	5645	Unique retail opportunity to acquire a great south west business. Well known National and International brands. Latest fashion trends apparel and footwear. Prominent shopping centre location. Perfect profitable business in the south west region.	\$118,500	FY 2014/15	\$260,000
	General Store	5538	Posties General Store is a combined retail operation offering; Newsagency and Lotterywest products, Licensed Post Office products & services, General Store.	\$159,001	FY 2013/14	\$1,675,000

## FRANCHISE BUSINESSES

	Category	File #	Brief Description	Net Profit	NP Period	Listing Price
	Franchise	5932	This business has it all, it enjoys trademarked names that are nationally recognised. It comes with its own unique proven marketing system that provides a consistent stream of qualified clients. Its automated systems deliver with very low operating costs. It has a luxury fit out with all equipment included. Currently trading approximately 40 hours per week yet yielding a 51% return on investment. Operating in one of Perth's busiest suburbs close to the freeway this business is a well-known identity in its field. There is strong ongoing demand, forward bookings, and well placed for expansion. The current owner wants to continue working within the brand at Head office. This would be an ideal business for an entrepreneur who has the drive to grow and expand. No experience is necessary as full training will be provided by industry leaders	\$128,793	FY 2015/16	\$249,000
	Automotive	5915	Business is performing strongly with a high sales turnover. No prior experience required, full training and ongoing support provided. Operates 5 ½ days per week offering a healthy lifestyle balance. Comprehensive national marketing program to deliver sales to your business. Well established business with a supportive team in place. Benefit from the growth currently underway in the Myaree area. Recession resistant industry.	\$162,072	FY 2015/16	\$325,000
U/O	Franchise	5901	inner-city location in Leederville. Distinctive branding, product specialisation & sophisticated operating systems. Strong customer loyalty. Exceptional support team that offers marketing, systems, menu design and more! Diverse product range that appeals to a wide range of customers. Comprehensive marketing and promotions calendar.	\$210,830	FY 2015/16	\$550,000
U/O	Franchise	5896	Profitable business in a prime outer suburban southern Perth location. Zambrero is the largest Mexican restaurant franchise in Australia and is now expanding into the United States. Exceptional Franchise Support network to help you on your business journey. No experience required as full training provided.	\$110,287	FY 2015/16	\$245,000
	Franchise	5891	Benefit from 20 years' consistent profits & excellent income be part of an internationally recognised market leader. This is your opportunity to own this exciting Master Franchise backed by the industry giant and global leader in motion and control technologies. Offering a huge range of products & services you will be delivering in demand solutions for mobile and industrial markets such as local, state & federal government departments, earthmoving & civil engineer contractors, crane operators and even oil & gas refineries. An Internationally proven franchise business system with 25yrs+ successful trading provides you with exceptional IT systems, stock inventory control & operational support.	\$350,415	FY 2015/16	\$1,245,000
	Franchise	5531	Excellent opportunity to become the proud owner of one of Australia's very best drive through coffee franchises - Muzz Buzz. Muzz Buzz provides premium coffee and excellent range of food. Located in well-known regional centre with excellent long lease. Don't miss this superb opportunity contact Jim Goodwin for more information.		Contact Broker for Details	\$280,000