

# *A CAREER IN REAL ESTATE*



If you are considering a career in real estate, we would like to give you all the facts before you make a decision. A change in career is an important decision and we feel it should be treated as such.

To determine if our agency would suit you, we would appreciate knowing a few important points about you and your expectations of a career in real estate.

Answering these questions or commenting on each point should be done at your discretion. If you wish to include extra information please do so.

Please include the following application form and your resume and email to: [info@stuartweston.com.au](mailto:info@stuartweston.com.au) or post to: **Stuart Weston Real Estate, PO BOX 502, Mount Lawley, WA, 6050**

Name: .....
Address:.....
.....
Phone: (H) .....
(W) .....
Date: .....

Place of Birth

.....

Year of Birth (or if you prefer, what age bracket?)

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How did you hear about our Agency?

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Have you had any Real Estate Sales Experience? If so, please give details.

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Have you had any dealings with Real Estate Agents? How was it?

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Why does a Real Estate career attract you?

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With whom are you currently working?

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How long have you been there?

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Is your spouse or partner of family aware of your desire to enter Real Estate?

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Do they support you in this desire?

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How do you feel about working on weekends?

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What is the greatest personal achievement of your life?

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What are your Goals for the future? What would you like to be doing in 10 years from now?

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Do you speak any other languages besides English?

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What hobbies do you have?

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What books have you read in the past year?

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Do you own or are you buying your own home?

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What sort of person are you? How would you describe yourself?

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What is the longest time you have ever been with one company?

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How do you think the Real Estate industry could be improved?

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What are you expecting from a career in Real Estate?

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Have you Travelled Extensively?

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What sort of car do you have?

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At what times of the day would you be most effective? (Are you a morning or night a person?)

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Are you a happy person?

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What makes you happy?

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Are you a person who enjoys being part of a team or do you prefer to work independently?

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Do you have an amount of income you would like to earn annually?

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What is your present annual income?

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Do you have any educational qualifications?

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What is the greatest career achievement of your life?

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