



## **BUYERS AGENCY ~ HOW THIS WORKS .....**

To begin with we send you an initial questionnaire to ascertain your needs and wants and to see how quickly you need to begin the process. A lot of these wants and needs may change as the time draws nearer to you buying. Perth prices have come back a lot from its peak pricing in 2006/7 but is still considered quite a lot more expensive than people from overseas imagine. There is also the stamp duty payable to the Government which is higher than any other state. A settlement agent is also required to complete the transaction - in some countries it is a lawyer that does this.

Epiphany will prepare lists of suitable homes in your price point and will research them against what is on the market and what has recently sold. We can very quickly establish what would be good value and what is inflated in price but you may decide to go ahead and invest a little more to secure the home of your dreams.

Instead of dealing with many different agents and possibly becoming confused and frustrated, you just deal with us and we take the stress out of everything. All you need to do is settle your family and continue with your new job until your next home has been found! The system is easy and friendly. We will prove an invaluable service to you with so many other things that you may never have thought about which will give you a much better sense of security and stability.

We know that you will be very happy when you move in and set up home here in Perth and we look forward to welcoming you to beautiful Western Australia!

**Call us today on +61 8 9388 1089 for an obligation free chat**

Kind wishes

Annie and Murray  
Team Epiphany